127427HEARING12072012 (2) 0001 123456789 BEFORE THE TAX CREDIT REVIEW COMMISSION STATE OF MISSOURI DECEMBER 7, 2012 COMMISSION MEETING Held at the Harry S. Truman State Office Building 301 West High Street 10 Room 680 11 Jefferson City, Missouri 65102 12 13 14 15 16 17 18 19 20 Reported By: Angie R. Kelly 21 22 Midwest Litigations Services, CCR 1010 23 24 25 0002 BEFORE: (All via telephone) Steven Stogel, Co-Chair Senator Chuck Gross, Co-Chair Representative Tim Flook 1 2 5 6 7 8 9 Representative Sam Komo Zack Boyers Mark Gardner Luana Gifford David Kendrick 10 Bill Hall Alan Marble 11 12 Melissa Randol $\overline{13}$ Tom Reeves 14 Penney Rector Craig Van Matre 15 16 Ray Wagner 17 Shannon Weber 18 Mike Wood 19 David Zimmerman 20 Jim Anderson 21 Pete Levi Russ Still Sallie Hemenway 22 23 24 25 Jason Zamkus 0003 1 2 3 PROCEEDINGS (Whereupon, the meeting began at 1:07 p.m.) CO-CHAIRMAN GROSS: Jason do we have a room that was posted as available to the public? MR. ZAMKUS: We do. It was room 680 Harry S. Truman State Office building, Jeff City, Missouri. CO-CHAIRMAN GROSS: There's a telephone there so they can 4 5 67 8 9 hear the proceedings. MR. ZAMKUS: There is. 10 CO-CHAIRMAN: I'll go ahead and call role then for this Page 1

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     meeting. Or Jason go ahead, I don't want to take your job away
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     from you.
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          MR. ZAMKUS: That's quite all right Senator. Senator
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     Justus?
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          (No response)
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          MR. ZAMKUS:
                        Senator Wright-Jones?
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           (No response)
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          MR. ZAMKUS:
                        Steve Stogel?
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          CO-CHAIRMAN STOGEL: Present.
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          MR. ZAMKUS:
                        Tim Flook?
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          REPRESENTATIVE FLOOK: Here.
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          MR. ZAMKUS: Oh good.
                                   Sam Komo?
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          REPRESENTATIVE KOMO: Here.
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          MR. ZAMKUS: Jim Anderson?
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          MR. ANDERSON: Here as well.
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          MR. ZAMKUS:
                        zack Boyers?
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          (No response)
                        Mark Gardner?
          MR. ZAMKUS:
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          MR. GARDNER: Here.
          MR. ZAMKUS: Luana Gifford?
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          MS. GIFFORD: Here.
MR. ZAMKUS: David Kendrick?
          (No response)
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          MR. ZAMKUS:
                        Pete Levi?
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          MR. LEVEY:
                       Here.
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          MR. ZAMKUS:
                        Alan Marble?
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          MR. MARBLE:
                        Here.
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          MR. ZAMKUS:
                        Troy Nash?
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          (No response)
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          MR. ZAMKUS:
                        Melissa Randall.
          MS. RANDALL:
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                         Here.
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          MR. ZAMKUS:
                        Tom Reeves?
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          CO-CHAIRMAN GROSS:
                               He will be joining about 2:00.
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          MR. ZAMKUS:
                                Penney Rector?
                        Okay.
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          MS. RECTOR:
                        Here.
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          MR. ZAMKUS:
                        Russ Still?
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          MR. STILL: Here.
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          MR. ZAMKUS: Craig Van Matre?
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          MR. MATRE: Here.
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          MR. ZAMKUS: Ray Wagner?
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          MR. WAGNER:
                        Here.
          MR. ZAMKUS:
                        Shannon Weber?
          MS. WEBER:
                       Here.
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          MR. ZAMKUS: Mike Wood?
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          (No response)
          MR. ZAMKUS: David Zimmerman? MR. ZIMMERMAN: Here.
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          MR. ZAMKUS: And Senator Gross, obviously you're here.
          CO-CHAIRMAN GROSS: There were some folks who came on the
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     line I think, anybody who's name was not called please identify
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          And do we have any interested parties that have not yet
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     identified themselves for the record? I guess that means you
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     don't want to be on the record.
          All right.
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                       So we've called role Jason. How many do we
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     have in attendance?
          MR. ZAMKUS: 16 members present, Senator.
CO-CHAIRMAN GROSS: Next order of business would be
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     approval of minutes from your November 16 commission meeting.
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     Do we have a motion to approve those minutes and state your
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     name?
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               CO-CHAIRMAN STOGEL:
                                              Steven, so moved.
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               CO-CHAIRMAN GROSS: Do we have a second? MR. ZIMMERMAN: Second. David Zimmerman.
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               CO-CHAIRMAN GROSS: Thank you, David. Discussion or
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       changes to those minutes, from anyone.
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               Approving those minutes say aye.
               (Aye)
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               CO-CHAIRMAN GROSS: Opposed say no.
               (No response)
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               CO-CHAIRMAN GROSS: Those minutes are approved.
       You should have received from Sallie an e-mail dated yesterday, December 6 at 5:59 kind of laying out the proceedings today, how we're going to proceed today, and the format for doing that. We'll have committee reports, discussion and then
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       adjourn.
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               This meeting is conducted in accordance with Open Meetings
       Law of Missouri, and has properly been posted and all of that, and anyone can log on to TCRC.mo.gov go to documents and
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       resources, and find under electronic board book many of the documents, probably end up being all of them, but we'll see how this proceeds that are being referred to in the meeting.

To identify myself, I'm Chuck Gross. Steve Stogel and I are here together, we'll try to identify ourselves as we speak. This is chuck that's been talking.

So without further adieu, I'll begin with the first report from the Property Tax Credit Committee.
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       from the Property Tax Credit Committee.
               MR. VAN MATRE: This is Craig Van Matre. Members of Mr.
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       Co-chairman and members of the committee, our committee met, the
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       members of the committee are myself, Alan Marble, Representative
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       Tim Flook and Penney Rector. We submitted a supplemental report
       which was just designed to provide some additional collateral
       information to the affect that the circuit breaker was repealed,
       or an equivalent circuit breaker tax credit was repealed for
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       renters in the state of Kansas in 2012, and the State of
       Illinois failed to fund the circuit breaker for renters and owners for 2012, subsequent to July 1, 2012.

We added a report from the state budget office concerning credit redemptions, but following that list of additional information and general discussion concerning the senior citizen circuit breaker tax credit review subcommittee before 2010, it
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       was the unanimous recommendation of the subcommittee that the
       2010 senior citizens tax credit subcommittee report be submitted
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       once again without change.
       Accordingly, on behalf of our committee, I move that the 2010 report of the senior citizen tax credit subcommittee be
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       forwarded as a part of this year's activity and report without
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       modification.
       CO-CHAIRMAN STOGEL: Craig could you just, for the record, this is Steven, could you please for the record say what the
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       supplemental report concluded, followed the 2010 report?
       MR. VAN MATRE: Well, it says we hereby re-adopt and re-affirm this report prepared in 2010 and recommend it for
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       consideration by the legislative branches of the Missouri
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       government.
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               CO-CHAIRMAN STOGEL: That the rental portion be --
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               MR. VAN MATRE: You want me to get into the substance of
       that recommendation?
               CO-CHAIRMAN STOGEL: Please, just for the record.
               MR. VAN MATRE: The substance of the report was that the --
       and there is about a 10 page report, no maybe 6 page report as I
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127427HEARING12072012 (2) recall from 2010. Our conclusion was that the form in which the 8 rental credit was awarded didn't have the relationship to the 9 cost deemed attributable to real estate taxes that it was clearly designed to achieve some type of financial benefit for persons in lower income brackets, that the entire area of benefits for persons having difficulty meeting rental obligations should be revisited by the legislature, but that the tax credit for renters as designed is not efficient, it's not 10 11 12 13 14 well designed and that we recommended that it be abolished 15 insofar as renters are concerned, but not otherwise modified as 16 17 property owners. CO-CHAIRMAN STOGEL: Yes. Thank you very much. CO-CHAIRMAN GROSS: We have a motion from Craig to adopt a 18 19 2010 report, do we have a second?

UNKNOWN: Is that by a commission member, Senator, or is the second in this protocol from a commission member or member 20 21 22 of the committee? 23 CO-CHAIRMAN GROSS: This -- since we are acting as a 24 25 commissioned today, it could be from anyone on the commission. 0009 1 2 3 We didn't separately post a committee meeting, so all of the committee reports that did not have a quorum will be recommendations to the commission, and we will vote as a 4 commission on those. 5 6 7 CO-CHAIRMAN STOGEL: I would be pleased to second Mr. Van Matre's report, this is Steven. CO-CHAIRMAN GROSS: So we have a motion and a second, any 8 discussion? (No response) 10 CO-CHAIRMAN GROSS: Hearing none, all in favor say aye. 11 (Aye) 12 CO-CHAIRMAN GROSS: Opposed no. 13 (No response) 14 CO-CHAIRMAN GROSS: Next to report is Agriculture and 15 Environment. 16 MR. MARBLE: Yes, this is Alan Marble. Members of the 17 Agricultural Environment committee, myself, Dave Kendrick, Mike 18 Woods, David Zimmerman, Sam Komo, and Craig Van Matre. Our assignment was to reexamine the tax credits that we looked at the first time and for the record, those are the family farm breeding life stock program, wine and grape 19 20 21 productions tax credit, qualified beef tax credit, charcoal producers tax credit, alternative fuel stations tax credit, wood 22 23 24 energy tax credit, agriculture products utilization 25 contributions tax credit, and new generations cooperative 0010 1 2 incentive tax credit. We started our work by issuing a request for public input in October, solicited comments from interested parties. An e-mail was sent to representatives of the corn industry, dairy, pork, soybean industry, farm bureau, forestry energy and energy industry also. We asked that written comments be returned by 3 6 November 10 and I didn't receive any to my knowledge, none were 8 received. 9 We did post and have -- a hearing notice was posted, and we did conduct a teleconference November 19. We did not have a 10 quorum though. Members Wood, Van Matre and Marble participated in the teleconference. We discussed the content of the existing report that was issued in 2010, had Jason provide a re-cap of legislative activity related to those credits, we were intended 11 12 13 14 to review comments, didn't have any, and asked to hear any 15 additional public comments to discuss this update. 16 17 We did hear from Doyle Childers on behalf of the wood Page 4

energy credit and charcoal producers credit and I think his testimony has been included in the report that we submitted, in

the notes from that meeting.

After considerable discussion, it was decided that we would continue to support and reaffirm all of the 2010 report, but we would like to have gained a formal recommendation. So we did again schedule another meeting, teleconference on November 26, yet we were unable to gain a quorum there too. So as an

informal, I guess recommendation here, we have submitted our supplemental report. I would move that based upon the work of the committee, that all of the 2010 report as written be readopted.

MR. WOOD: This is Mike Wood, I would second that motion. CO-CHAIRMAN GROSS: Thank you both. Discussion?

(No response)

CO-CHAIRMAN GROSS: Hearing none. All in favor of the motion say aye.

(Aye)

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CO-CHAIRMAN GROSS: All right, that motion is adopted.

Next we have the social and contribution.

MR. HALL: Yes, this is Bill Hall. Co-chair of the social and contribution's committee tax credit review. Along with Senator Justus, we held a telephonic meeting which was a formal meeting.

At that meeting, we reaffirmed the findings of the 2010 report. We had significant discussion among our committee, which is made up of myself, Senator Justus, Jim Anderson, Luana Gifford, Melissa Randol and Shannon Weber and I would like to propose a motion from that meeting, like to move the reaffirmation of the recommendations contained in the report of Missouri Tax Credit Review Commission social and contributions tax credit section dated November 30, 2010. Specifically reaffirming our three major recommendations from that report

related to credit value, broadening the donor pool transferability and sunset. Further, the committee makes no recommendations on programs which had not been reauthorized by the legislature following the commission 2010 report.

CO-CHAIRMAN GROSS: That is in a form of a motion. Do we

have a second?

MS. GIFFORD: Luana Gifford seconds that.

CO-CHAIRMAN GROSS: Thank you, Luana. Discussion, I have a question, Bill, just make sure I understand what you said regarding the credits that have been -- I'm sorry, that last part of your motion, you said something about taking no position about what sorry?

MR. HALL: The credits that have expired since 2010, and we did not take a position on whether or not they should be reinstituted. That was really a Senator Justus suggestion feeling that we were perhaps going a little bit too far in suggesting reinstituting credits that had expired.

CO-CHAIRMAN GROSS: Okay. And I know the global issues committee that I co-chair will be talking about sunsets as well.

Steven, did you want to say something?

CO-CHAIRMAN STOGEL: Bill, the global issues committee decided that 2010's report about staging sunsets years 2, 4 and 6 for various credits would be not continued. And so, you mentioned the sunset aspect of your social committee report, could we, if the commission later in this meeting decides

sunsets are not in place and not a part of the report, we don't want to have social credits listed as something that could be

sunsetted.

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22 23 MR. HALL: Steven, that's fine by me, other committee members on the phone call, maybe they all have a thought on

MR. ANDERSON: Works for me as well. Anderson here.
MS. GIFFORD: That's fine. Luana Gifford.
CO-CHAIRMAN GROSS: This is Chuck and I don't really care that much either way, but I would say that because a committee report on any issue might take opinion A in their report, does not mean that the commission as a whole cannot take a different

position, position B.
So for example, if it's a cap we're talking about in one of the committee reports that the committee recommended a cap of Xdollars, does not mean that even though that report has been adopted, does not mean the commission cannot take a different position, is all I'm thinking. I'm fine with what Steven said,

CO-CHAIRMAN STOGEL: If recall correctly bill there was a recommendation in 2010 that the social credit be a four year sunset.

MR. HALL: I think it was six years. CO-CHAIRMAN STOGEL: Six years. There may be no sunset at all by the time the commission finishes it's work this

afternoon, so we would want social credits treated in parody with the other credits, that's the only reason I --

MR. ZAMKUS: If I may, this is Jason Zamkus with DMD. Just to provide a point of clarification from a social and contribution committee meeting, those programs that the committee referenced in their report were programs that were already subject to a six year sunset provision, and as an operation of law, sunset prior to the 2010 report, and as Senator Justus's concern was not to make -- or take a position relative to those credits that had sunsetted since the report, but rather to focus on the credits that were still viable.

CO-CHAIRMAN GROSS: Jason, I think that you said is correct. I think that what Steven is referring to though that in our report, it says the commission recommends that a sunset of six years should be imposed for each of the above programs, and that was all of the programs.

CO-CHAIRMAN STOGEL: Correct.

CO-CHAIRMAN GROSS: So Steven saying there's going to be a

conflict between what the global issues committee reports and since we're reaffirming the original report, we would in fact be reaffirming that all of the contributions and social tax credits be sunsetted at six years. So that's, I think what we're trying to figure out how to handle.

MR. ZAMKUS: If I can offer up a suggestion, Senator Gross,

you can divide the question on the motion or offer a substitute

motion or amend the motion from Mr. Hall.

CO-CHAIRMAN GROSS: Right, and that was outlined in the memo I referred to earlier that we can take that kind of action. I just want to make sure I understood, or I'm requestioning myself, this is Chuck, I'm requestioning myself on what I said a minute ago. I believe two years ago when reports were -- and anybody please correct me, because my memory is not the steel trap it used to be, correct me if I'm wrong, as reports were offered two years ago, go ahead and debate those. I think we did? I think we did debate those, motions were made, et cetera, so that when the report was written, those viewpoints of that credit would be supported by discussion of the full commission.

So I revised or rescind my earlier comments, and I think

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127427HEARING12072012 (2) 14 that's a good suggestion that we divide this question which is a 15 motion to adopt the report of the social and contribution committee, and I want to divide out the issue of sunsets as 16 recommended by Mr. Hall, and I would make that in a form of a motion to divide first, if I could have a second.

CO-CHAIRMAN STOGEL: And I'll second it with the notion 17 18 19 there will be a second motion to allow social credits to be 20 treated as to sunsets, either at six years or not at all, if 21 that's where the commission ultimately votes later this 22 23 afternoon. 24 CO-CHAIRMAN GROSS: We'll accept that motion when we get to 25 that piece. So the first -- we have a motion to divide the 0016 1 2 3 question, all in favor of that say aye. (Aye) CO-CHAIRMAN GROSS: Opposed say no. (No response) CO-CHAIRMAN GROSS: Okay. So we now have the business of 6 7 taking up the first part of the question, which is the entire report except for the sunset issue, and any discussion on the first part of that report, that's part one. Bill would you make that a motion to adopt that first part of the report please?

MR. HALL: Yes, I'll move that reaffirmation of the recommendation contained in the report of tax credit commission 8 9 10 11 12 accepting that recommendation concerning sunset. 13 CO-CHAIRMAN GROSS: Very good. And a second? 14 MS. RANDOL: Melissa Randol. I second. CO-CHAIRMAN GROSS: Thank you, Melissa. Discussion on part 15 16 one of the motion. All in favor say aye. 17 18 CO-CHAIRMAN GROSS: Opposed no. 19 (No response) 20 CO-CHAIRMAN GROSS: The ayes have it. We've adopted part one. Now part two, Bill would you restate part two then as it 21 22 comes to sunsets. 23 MR. HALL: Yes. I'd like to make a motion that the sunset 24 provisions regarding social and contribution tax credits 25 parallel those of the committee as a. 0017 CO-CHAIRMAN GROSS: I think that is a good motion for the 2 floor. Is there a second? CO-CHAIRMAN STOGEL: I'll second that. CO-CHAIRMAN GROSS: Steven seconds that motion. Discussion. I want to make sure that I understand, everybody 6 understands. So what we're saying is that we will debate and discuss sunsets when we get to the global issues committee, including the credits included in the social and contribution 7 8 committee. Go ahead Steven. 9 CO-CHAIRMAN STOGEL: Correct. But if when all that debate comes out it attracts the global issue, that's one thing, but if it doesn't, the social credits would want six years. 10 11 12 13 MR. KOMO: This is Sam Komo. I have a question. CO-CHAIRMAN GROSS: Yes, Sam. 14 15 MR. KOMO: So what we're saying is if we decide that any of the tax credits get sunset provisions put on them that all of 16 them will, including the social justice or will we break those 17 18 19 CO-CHAIRMAN STOGEL: Well, if we get into the issue of sunsets, sunsets on certain credits, the expectation would be that it would be six years as to the social credits. The global 20 21 issues committee which I co-chaired with Senator Gross, we had 22 the discussion in November, November 16, forecasting that committee report later, believes that at that committee level 23 24 Page 7

25 that this commission should back away from sunsets all together, 0018

because there are caps anticipated on certain other programs. And it was an option discussed issue in the legislature, which was included in the legislative activity report that DED provided.

MR. KOMO: So, if we decide later on that there shouldn't be sunsets put on certain tax credits, that would be across the board to everything? The way I take this?

MR. GARDNER: Whoa, whoa, this is Mark Gardner. I didn't hear the answer to that. It would or would not be across the board?

CO-CHAIRMAN STOGEL: We can decide at that time.
CO-CHAIRMAN GROSS: We'll decide when we get to the global issue.

MR. GARDNER: But don't you think we would take that up --well, I would assume that we would take that up one by one. But I thought in Jefferson City at our last meeting we were all pretty clear that sunsets had -- that that was one of the lightning rods that had killed everything in the legislature and made a compromise between the house and senate and that we're not going to do that. I may be overstating but I thought that was the consensus of the commission, so I'm a little confused by the focus on sunsets right now.

CO-CHAIRMAN STOGEL: This is Steven. I wanted to give the social credit committee co-chaired by Bill Hall and all the other members the heads up that on the -- there that on

November 16 the global issues committee across the board for all credits is prepared to recommend to the commission as a whole that sunsets as to all credits be withdrawn, and if they're withdrawn as to all credit programs, they certainly should be withdrawn as to the social credits.

MR. GARDNER: Okay.
CO-CHAIRMAN STOGEL: And when we get to the global issues report from Senator Gross, we can either take up all credits in bulk, Representative Komo's question or we can do it individually, Mark as to yours, but we'll do that in about a half hour or less when we get to global issues.

CO-CHAIRMAN GROSS: We have a motion and a second. Just restate it real quick so everybody's clear on the motion.

MR. HALL: I think the motion was as regarding social and

MR. HALL: I think the motion was as regarding social and contribution credits that they be treated in a parallel way to the decision that's made by the global issues committee concerning sunsetting of tax credits.

CO-CHAIRMAN GROSS: We don't need a second, that's already been done. Discussion? All in favor say aye.

(Aye)

 CO-CHAIRMAN GROSS: Opposed say no.

(No response)

CO-CHAIRMAN GROSS: That was part two. And that finishes the social and contribution committee report. Thank you, Bill. Next we have the tax law committee, Steven.

CO-CHAIRMAN STOGEL: We had Ray Wagner and Penney Rector and we had a unanimous subcommittee meeting the other day, the report is on the website. There were recommendations from the subcommittee to the commission to take no action as to any of the tax law components in the 2010 report because the Internal Revenue Service has issued one ruling and successfully litigated two cases on the issue of federal and state tax credits and there are more in the pipeline, so there's more clarity. No action.

I do note one other aside, which I've included with the support of members on this committee as to the forthcoming tax law changes in the 2013 from DC. The state of Missouri's income tax is integrated with the federal income tax, and to the extent there are changes in Washington to the federal income tax code on rates, deductions, alternative minimum tax, and any and all things in the code will ripple through to Missouri. Individual income taxes account for nearly 67 percent of the state's general revenue, and corporate taxes 3.8 percent of the general revenue, so a watchful eye needs to be had by the executive branch and the legislature on the impacts of integration. So if there isn't a huge objection, that's included as a supplemental notation, which is admittedly beyond the scope of the commission. But it's a very serious issue the legislature and the executive branch ought to look at.

CO-CHAIRMAN GROSS: This is Chuck. If it's beyond the

scope of the commission, you want to include that in your report

or as an addendum or attachment.

CO-CHAIRMAN STOGEL: I have it as a supplemental notation clearly outside the scope of the report. The action of the commission would be just to vote on the report as all tax law issues should be suspended pending more clarity about the tax law from the IRS.

CO-CHAIRMAN GROSS: Can you make that in the form of a motion?

CO-CHAIRMAN STOGEL: Do we have a second on that motion? This is Chuck I'll second that motion. Discussion on the motion?

(No response)

CO-CHAIRMAN GROSS: Hearing none. All in favor say aye.

(Aye)

 CO-CHAIRMAN GROSS: Opposed say no.

(No response)

CO-CHAIRMAN GROSS: The motion is adopted, and that is the report of the tax law committee.

Next we have economic development.

MR. ANDERSON: Senator Jim Anderson here and I'll begin the recommendation report. Pete Levi and I cochaired the economic development committee, and I report that they, as well as recommendation is formal. We did have a formal meeting with a quorum present at our meeting. Committee members include,

besides Pete, myself, Senator Jolie Justus, Representative Tim Flook, Ray Wagner, Representative Sam Komo, Melissa Randol, Dave Kendrick and Alan Marble.

We had ten tax credits assigned to review, they include bill, business facility, development tax credit, enhanced enterprise zone, film tax credit, (inaudible) guarantee as well as the Missouri Development Finance board infrastructure credit, quality jobs, the incubator tax credit and the rolling stock tax credit.

We began our work back in October when we solicited public comment from a broad spectrum of stake holders in that economic development arena. We did a significant amount of outreach to various groups and organizations involved in economic development. We did receive written comments as a result of that outreach, and then we had a meeting via teleconference on Monday the 12th of November, and we of course took a look at the existing report and took a look at the comments we had received from the public and of course had some debate and discussion on the report we did in 2010, and the consensus or the agreement, the motion was that we readopt and reaffirm the report in it's

127427HEARING12072012 (2) 21 entirety the report we prepared in 2010 with only one modification, and that is that we recommend that the film tax credit be allowed a sunset on it's currently scheduled date of 22 23 November 28, 2013. And that is the only modification that we are making in the report from 2010, and I would move approval of 24 25 0023 1 2 3 the report and the recommendation. MR. LEVI: This is Pete, I second. CO-CHAIRMAN GROSS: I'm sorry, who seconded the motion? MR. LEVI: Pete. 5 CO-CHAIRMAN GROSS: Thanks Pete. We have a motion and a 6 7 second, and I'm pausing over again the sunset issue. I understand your recommendation, I'm just thinking about how that would jive with the global issues committee debate.

MR. ANDERSON: Senator, let me make it easy. Let's say the 8 10 word expire rather than sunset. CO-CHAIRMAN GROSS: All right. We will leave that then as 11 the report, assuming the commission here in a minute, noting that when global issues meets, the commission will then have the ability to comment further on all sunsets including on these 12 13 14 15 credits. MR. ANDERSON: Statutorily, that filming tax credit does expire November 28 of next year, again our recommendation and only modification from our report two years ago is that be 16 17 18 19 allowed to happen. CO-CHAIRMAN GROSS: Steven.
CO-CHAIRMAN STOGEL: I think Jim's point is a good one that 20 21 22 his motion as modified that the film tax credit be allowed to 23 expire. 24 (Whereupon, there were phone issues) 2 5 MR. ANDERSON: I don't think we passed the motion Senator, 0024 1 and I guess I would just say for the record the film tax credit has been somewhat controversial, and I couldn't help but note that as we talked about film tax credit, the music started 4 5 6 7 8 MR. ZAMKUS: Senator Gross, this is Jason Zamkus. The last step that we have in the process was a second to the motion by Pete Levi. CO-CHAIRMAN GROSS: Very good. So that's where we're at. A motion and a second on that report. Any further discussion on 9 10 the motion. 11 MR. LEVI: Senator, this is Pete. At the last committee meeting, there was some question raised by whether there was 12 13 adequate language in there to deal with some of the complexities of the Kansas City area and we did go back to the report and 14 15 find several places where there was adequate reference to that, so we didn't recommend any changes.
CO-CHAIRMAN GROSS: So noted Pete, and thank you for that 16 17 comment. Further discussion? 18 19 (No response) 20 CO-CHAIRMAN GROSS: Hearing none. All in favor of the 21 motion say aye. 22 (Aye) 23 24 CO-CHAIRMAN GROSS: Opposed say no. (No response) 25 CO-CHAIRMAN GROSS: Motion is adopted. 0025 Next report is actually going to be offered by either Jason or Sallie on distressed committee. MR. ZAMKUS: This is Jason Zamkus. Seeing as Senator Nash is out of the country, I've been asked to go ahead and provide the report of the distressed community tax credit committee.

127427HEARING12072012 (2) The committee held a meeting on November 29. 7 8 9 Unfortunately, they were unable to obtain a quorum, and as such, this report is an informal report of the committee. The committee since they were unable to acquire a quorum, the 10 committee makes no recommendation for modification to the report, and as such reaffirms the recommendations contained in 11 12 the 2010 report. 13 CO-CHAIRMAN GROSS: All right, and as you are not a committee member, it can't be a motion. 14 15 MR. ZAMKUS: Correct. 16 CO-CHAIRMAN GROSS: I would make a motion to -- for that report. Could I have a second for discussion please?

MR. KOMO: Sam Komo, second.

CO-CHAIRMAN GROSS: Thank you Sam, we have a motion to second. I want to make sure we're in order here. Jason has reported on the activities of that committee, and since he's not a committee member, it's not if the form of a motion, so I made 17 18 19 20 21 22 a motion in my order. Jason, are we good? 23 24 MR. ZAMKUS: Yes. Sam Komo seconded it? CO-CHAIRMAN GROSS: That's right, yes. 25 0026 MR. ZAMKUS: We're good. CO-CHAIRMAN GROSS: Again the motion is to reaffirm the 1 2 report from 2010, correct? MR. ZAMKUS: That is correct. CO-CHAIRMAN GROSS: Would you, Jason, give us a rundown of 6 7 the credits under that committee please? MR. ZAMKUS: That committee was tasked with studying the distressed area of land assemblage, the new markets tax credit 8 program, the building community tax credit program, sorry, let me pull this up so I got it right in front of me. The Brownfield jobs and investments, Brownfield remediation, the neighborhood preservation act, and that's it.

CO-CHAIRMAN GROSS: This is Chuck. Steven, did we just receive or Jason did we just receive some e-mail from either 9 10 11 12 13 14 15 commission members? I want to make sure we're not missing something here, e-mail from commission members or interested 16 parties on the new markets tax credit, and is that germane to 17 our discussion here, does anybody know?

CO-CHAIRMAN STOGEL: I think I was at the public hearing last night in St. Louis, this is Steven, where we had a 18 19 20 presentation from Advantage Capital about whether the new market 21 22 tax credits program which has expired both in time and dollar 23 amount reinstituted. We accepted the testimony, but the scope of the commission is to comment on existing programs not on 24 25 reupping expired programs, so it was posted as information not 0027 123456789 for action. CO-CHAIRMAN GROSS: All right. I appreciate that explanation. Any further comment on the motion? (No responsé) CO-CHAIRMAN GROSS: Hearing none. All in favor of the motion say aye. (Aye) CO-CHAIRMAN GROSS: Opposed say no. (No response) CO-CHAIRMAN GROSS: So that motion is adopted.
I'm going to take co-chairman's privilege and skip global issues now until the end, and go directly to low income housing.
MR. GARDNER: All right. This is Mark Gardner. I'm 10 11 12 13 14 chairman of the low income housing committee. We had three meetings and unfortunately, during the first two we weren't able to get a quorum, so it involved primarily rehashing our 2010 15 16 Page 11

127427HEARING12072012 (2) 17 report, and talking about some new issues, but obviously weren't 18 in the position to adopt any recommendations. 19 Finally, yesterday, we by conference call were able to get 20 a four person quorum, so for the first time we were able to take some action. I apologize for the fact that we, because we met so late, it took us that long to get a quorum. This thing has been somewhat thrown together at the last minute, and the report 21 22 23 itself of our committee is going to have to be -- I've rewritten 24 it, and we're in the process of posting it on-line in draft 25 0028 form. I'll probably clean it up over the weekend and post it 1 again in a probably a little more edited, cleaned up form. But as a result of the fact that we essentially had one meeting and we had it yesterday afternoon, there were a number of issues which came up, some of which we were able to adopt and pass as recommendations to the commission. There were other 4 5 6 items that quite frankly just couldn't agree on, get a consensus on, and -- but that we felt as a committee they were serious 7 8 9 enough issues that they should be addressed by the commission 10 itself, okay. So in other words, we kicked them upstairs to you 11 guys or to ourselves as a commission to decide some of these issues, okay.

I'm going to go through some of the easier ones. I'm going to try to do this in a fairly logical manner. If you've got or 12 13 14 if you want to pull up, I think Sallie posted them, the minutes 15 from yesterday's meeting. Sallie did a very nice job writing up 16 17 in a summary fashion the committee recommendations that were 18 adopted. 19 MR. ZAMKUS: This is Jason, Mark sorry to interrupt you. 20 The minutes are available on the electronic board book under the low income housing tab. 21 22 MR. GARDNER: And that is a very good recap, by the way, 23 okay. 24 CO-CHAIRMAN GROSS: Sorry to interrupt, I'm looking at that 25 Jason, and there are three items under low income, one is low 0029 1 income housing committee minutes, and the other two are noted committee notes. Just so everybody gets to the right place 3 4 quickly, what's the difference? Where do we go there? MR. ZAMKUS: The minutes, the first link under low income 5 6 7 8 9 housing are the minutes from yesterday, they're labeled 12/6/12. The notes were from the two previous meetings that Mr. Gardner had referenced. Because there weren't a quorum prior to that, they weren't official minutes of the meeting. It wasn't public --10 CO-CHAIRMAN GROSS: I got it, I lapsed on that. Sorry 11 Mark, proceed. MR. GARDNER: Okay. And I'm going to take these probably a little bit out of order, because some of these are quite frankly we'll get bogged down in them a little bit, but we'll do it.

If you go to the committee recommendations that were 12 13 14 15 adopted, item number two, all that says is that it allows for 16 17 low income housing tax credits which were authorized, it 18 actually should have said which were authorized but not -- I 19 think that's incorrectly stated. Craig are you on --20 MR. VAN MATRE: Yeah, I'm on. MR. GARDNER: You see that? MR. VAN MATRE: You're unde 21 22 You're under committee recommendations,

credits not authorized by MHDC in one year --Page 12

MR. VAN MATRE: Under committee recommendations. Allow

Right.

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under number two?
MR. GARDNER:

MR. GARDNER: No, I think that is correct.

MR. VAN MATRE: That is correct wording, yes. That was our first recommendation that basically if we had whatever the cap is, whatever the ceiling is going to be on the state credits, both the 9 percent and 4 percent, if MHDC for some reason did not authorize all of the credits, then they would simply roll forward. They wouldn't expire. They would simply roll forward, and we moved, like I said, the four of us, and that passed unanimously.

Then, we have --

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CO-CHAIRMAN STOGEL: Just so everybody understands, there's two -- this is Steven, there's two branches to that, Mark, if I'm not mistaken. Branch one is MHDC doesn't authorize the maximum federal and/or state low income or two, the more likely situation is MHDC awards Missouri low income to developer X and developer X for whatever reason doesn't do that particular project. Rather than loose the allocation, it would be recaptured at some point, rolled into a future's year allocation. A rolling tradition to the extent an authorization, for instance, developer X doesn't happen to replace that

authorization with another developer down the road. I understand, that makes sense to me, but, to the next point.

MR. GARDNER: One of the next things we took up was, and this gets to be just a tad bit complicated, particularly for

people who don't have a tax credit background, but the way we operated and technically, the way we still are operating, because none of the recommendations have been adopted, but to get into the issue of what's called stacking, and some projects are entitled to both state and federal low income housing tax credits. They're also eligible for federal and state historic tax credits, and what happens with those projects, and you know, unfortunately, kind of the nature of the beast, historic projects are very expensive on a cost per unit basis, very hard to get around that. You can try to kind of do a historic project and maybe not spend as much on the inside for example, but the exterior of the building, the structural things have to be done. There is no real discretion there. The only place you can save money is how much you're going to deck out the interior of the building.

Now, at one time, we've had various discussions within various committees and within the legislature about the stacking issue, and whether you should be able to stack the federal low income with the federal historic and the state historic, but not

the state low income. So in other words, out of that stacking of four credits, you would pull out state low income.

So anyway, the MHDC Missouri Housing Development Commission has certain target prices that would like to see the projects get done at. And that was in part to response to criticisms that so much money was being spent on some of the historic

preservations that also involved low income housing. Quite frankly, some people would look at these projects and go, well, we've spent a lot of money on low income housing, that's too

So I have talked to a number of people in the both historic area and also the low income area, and there's a general feeling out there that if you're not going to use state low income taxes, in other words, willing to give them up, you probably shouldn't be subject to the target cost per unit standard of MHDC because that was really I think more aimed at where you were stacking all the credits, or certainly stacking at least the federal income and the state income.

I made a motion that if you were not receiving state low income housing tax credits, then the state agencies target cost per unit would not apply to you, and the motion -- we debated the motion and again part of the of the toughness of the motion is if you don't understand, I've done these projects and it's hard to -- maybe hard to understand why this is necessary or why it's a good idea, and so we got bogged down at the committee level and I said let's take it up to the commission maybe we can beat it around up there and come to some consensus on this.

I think it's generally an issue that's going to come up in St. Louis and Kansas City where your costs are higher, first of all, or at least have been if we exclude this year. St. Louis and Kansas City are subject to prevailing wage, and so your

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costs are historically higher there than they are in outstate Missouri. It's in certain instances, I think the target cost per unit is perhaps not a practical limit. I think the cost of doing historic preservation in the metropolitan areas are just going to be higher than they are going to be outstate. And if you're not asking for the state low income housing tax credits, it's kind of like who's hurt by it. You can come back and say well, you are asking for the state historic credit, and that's fine, yes you are, but if you're not getting the state historic tax credit in this project, somebody else is going to get the state historic tax credit in another project, because he's not using low income housing tax credits at all, he's not going to have any projects.

So it's kind of like if I'm over here doing a hotel, I have no project cost limits. If I'm over here doing low income housing, I have kind of a designated or targeting amount, and

those are the two extreme positions.

CO-CHAIRMAN STOGEL: Mark, may I jump in, you have experience as an actual developer, so do I, both historic and low income. So please try to simplify the complexity of the issue. The question is with some background, is that we were all in Cape Girardeau listening one night, and the Schultz building was \$350,000 a unit, which led the commission in 2010 to say that if there is a fourplex, federal historic, state historic, federal low income and state low income, you just

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can't stack that much.

We also directed MHDC to think about a cost per unit test. MHDC has over the last three years implemented that, and their target is plus or minus, and they review it in the scoring of the applications, even though it's become an MHDC operating process, if I understand it to be in the sub \$200,000 range.

The issue has come up for certain projects for disclosure,

one of which I'm involved in, where there is no Missouri low income credits, I'm just a consultant who, and should the cost per unite standard be applied through the state, when the state has no money in the transaction to limit what the federal government can do, and the federal government has no cost per unit limitation. In fact, even \$300,000 is a modest cost if you look at states like New York, California and shockingly Puerto Rico where the cost for units can be twice that.

So, at least I feel very strongly that if there's no Missouri, no low income at all the cost per unit apply, and I don't even know that this commission or MHDC can regulate and limit what the federal government allows any way.

So, as to this recommendation, if there's no Missouri low

income credits, it would seem to me very clear that there shouldn't be a cap cost per unit, because Missouri isn't invested in that component of it. I turn it back to the

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      senator.
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            CO-CHAIRMAN GROSS: Well, Mark, let me ask you a question.
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      This is Chuck. You're willing to go through all the recommendations of your committee, obviously right, and I think by what you said in the beginning, some of them are a little simpler than others, you have how many recommendations, was
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      there ten?
            MR. GARDNER: We have nine.
            CO-CHAIRMAN GROSS: Would you -- my suggestion is that you
      go ahead and make a motion to adopt your report, you had a quorum, adopt your report. We have a second, and once we have a
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      second, then we divide into nine pieces, take up each of those
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      recommendations and vote on each one separately. Would you be
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      okay with that?
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            MR. GARDNER: I'm fine with that.
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            CO-CHAIRMAN GROSS: Would you take that motion?
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            MR. GARDNER: So I would move that we adopt the committees
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      recommendations.
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            CO-CHAIRMAN GROSS: Do we have a second to that motion?
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            MR. ZIMMERMAN: I thought you wanted to adopt the report,
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      and then we were going to vote on the recommendations
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      separately?
      CO-CHAIRMAN GROSS: Yeah, we're just going to have a motion on the second, and then it will be on the floor, and then we can
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      divide the question in nine pieces.
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            MR. ZIMMERMAN: Okay. So moved.
            CO-CHAIRMAN GROSS: And you are?
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            MR. ZIMMERMAN: David Zimmerman.
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      CO-CHAIRMAN GROSS: All right, David. Thank you very much. We have a motion and a second to adopt the committee's report. Now, I'll make a motion that we divide the question into nine
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      pieces. Each one being the nine recommendations by the
      committee, and the motion is to divide the question into nine
      pieces. Do we have a second on the motion to divide the
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      question?
            CO-CHAIRMAN STOGEL: Second.
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            CO-CHAIRMAN GROSS: We have a second from Steven.
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      Discussion?
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            MR. HALL: Can I have ask a question? This is Bill Hall.
      of those nine recommendations, how many of them differ from the
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      2010 report?
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            CO-CHAIRMAN GROSS: Mark?
            MR. GARDNER: I couldn't tell you without pulling out the
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      2010 report and comparing.
CO-CHAIRMAN STOGEL: I think all of them do, but.
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      MR. GARDNER: But most of them, not all of them. There may in one respect or another. There is at least conceptually
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      dealing with a five year credit, a lot of similarity between those two provisions, but most of those are new.
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            CO-CHAIRMAN GROSS: Okay Bill?
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      MR. HALL: Okay. Seemed to me if they were the same as the 2010 report, we could whittle it down from nine to whatever the
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      differences were.
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            CO-CHAIRMAN GROSS: Mark?
            MR. GARDNER: I don't think you can do that, because I
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      think even where there's similarity, there's enough difference.
      It's really not the old report.
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            MR. HALL: Okay.
            MR. GARDNER: And quite frankly, we didn't -- that's not
      saying we're abandoning the old report or superseding it --
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      well, we are superseding it to the extent there are differences,
      but these are issues that came up, so we addressed the new issues. Quite frankly, we had -- as I pointed out, we had only
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      had one meeting where we had a quorum where we could do
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      anything.
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            CO-CHAIRMAN GROSS: Mark, let me ask you this, was there
      any part of the committee's recommendation that adopted the rest of the committee's report?
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            MR. GARDNER:
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            CO-CHAIRMAN GROSS:
                                    okay.
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            MR. GARDNER: From 2010?
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            CO-CHAIRMAN GROSS:
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            MR. GARDNER: No.
            CO-CHAIRMAN GROSS: Okay. Motion on the floor. And Jason,
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      did we get a second?
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            MR. ZAMKUS: From Steven.
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            CO-CHAIRMAN GROSS: We have a motion and second. Further
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      discussion on a motion to divide the question?
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            (No response)
            CO-CHAIRMAN GROSS: Hearing none. All in favor say aye.
            (Aye)
      CO-CHAIRMAN GROSS: The motion has passed. We now have nine questions before us. Question one is on, and take them in any order, but referring to the report for simplicity, and so
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      the record be clear. The parts are, parts one through nine of
the recommendations from the committee, and so Mark you can take
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      them in any order you want to, but refer to them as recommendation number four or three or --
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            MR. GARDNER: Sure.
      CO-CHAIRMAN GROSS: So proceed.

MR. GARDNER: Well, we've already discussed recommendation number two, but recommendation number two was that we allow
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      credits that were not authorized by Missouri Housing Development
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      Commission in one program year to be carried forward to future
      years until they were used.
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            CO-CHAIRMAN GROSS: And we make that in the form of a
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      motion to adopt that.
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            MR. GARDNER: Yes, that is a motion.
CO-CHAIRMAN GROSS: Do we have a second? Steven seconds
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      the motion.
                     Steven.
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            CO-CHAIRMAN STOGEL: I second with a modification, if it's
      okay with you Mark, that it also pick up authorizations to a
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      developer who fails to use it and MHDC could recapture it.
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            MR. GARDNER: So in other words, the amended recommendation
      is going to be to allow credits not authorized by MHDC to be in
      one program year be carried forward to the future years until used, as well as any credits which were authorized but unused by
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      developer in a year
            CO-CHAIRMAN STOGEL: Yes.
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            CO-CHAIRMAN GROSS: So that's the amended motion, and
                   Do we have discussion on that motion?
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            (No response)
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            CO-CHAIRMAN GROSS: Hearing none. All in favor say aye.
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            (Aye)
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            CO-CHAIRMAN GROSS: Opposed say no.
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            (No response)
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            CO-CHAIRMAN GROSS: Recommendation number two is adopted.
      Mark.
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            MR. GARDNER: The next item is recommendation number three,
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      which we also discussed, and I would move that this as a point
      of clarification, again, just so nobody's mislead. This was one
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127427HEARING12072012 (2) 20 where it was kicked up to this commission, as opposed to one 21 which we passed and specifically recommended. So our recommendation was simply that the commission take it up. 22 23 going to put it in a motion form that we pass it, and then I guess that way we can get a second and discussion, but I would move that we have an exemption from MHDC target cost per limit 24 25 0040 of approximately \$200,000 on projects which are not utilizing 1 the state low income housing tax credit. CO-CHAIRMAN GROSS: Mark, the \$200,000 cap be one where the Missouri low income tax credit is used. 3 4 MR. GARDNER: Would be one what? 6 7 8

CO-CHAIRMAN GROSS: The \$200,000 per unit cap is one which uses Missouri low income tax credits.

MR. GARDNER: Right, in other words, if you don't use the state income low income housing tax credit, you're not subject to -- another way of saying the motion would be, any project to describe the describe the motion would be a subject to the describe the motion would be a subject to the describe the motion would be a subject to the describe the motion would be a subject to the motion would be a that doesn't use Missouri low income housing tax credits is not subject to the target cost per unit prescribed by Missouri housing.

CO-CHAIRMAN STOGEL: For the record, this is Steven, I'm going to abstain on this vote.

CO-CHAIRMAN GROSS: So noted for the record. abstained on this third recommendation. Mark I'm really sorry, I need you to make that motion again so we can get a second.

MR. GARDNER: Okay. My motion is that for projects in the state of Missouri that do not apply for and do not receive an award of state low income housing tax credits, than those projects should not be subject to Missouri Housing Development Commissions target cost per unit standards.

CO-CHAIRMAN GROSS: I understand it now, do we have a second on that motion?

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MR. VAN MATRE: Second, Van Matre.

CO-CHAIRMAN GROSS: Thank you Craig. Further discussion on I have a question, Mark really quick.

MR. GARDNER: Okay.

CO-CHAIRMAN GROSS: So this is not an issue that affects the issue of the cap of the low income tax credit. It's a

procedural thing by MHDC?

MR. GARDNER: Right. MHDC and they would have to speak for themselves, but I think it's pretty clear. MHDC received criticism where we were using state low income housing tax credits, and state historic tax credits both, as well as the other two credits, and the costs per unit were getting what some people thought to be excessive. And so, what we have done throughout not only in 2010, well it's been done in the legislature, in the last several years is we've talked about trying to get rid of the stacking, total stacking of credits where you've got all four of the credits. And so, what my thought was is if you have a developer that says look, I'm going to be doing it first of all it's only going to work in to be doing it first of all, it's only going to work in St. Louis or Kansas City, because you can't -- I don't think you can do a historic project downstate Missouri without stacking, I think you can do it in St. Louis or Kansas City without stacking, okay. So let's assume we can do it in Kansas City or St. Louis. What are the costs -- why am I worried about MHDC limit then? Number one, I'm worried about it because the cost

0042 per unit in St. Louis and Kansas City I don't think the standards are realistic standards. I guess what I'm saying is if it cost me more than \$200 per square foot, let's say or \$200,000 a unit I mean, cost more than \$200,000 a unit because

my costs are higher in St. Louis or Kansas City, but I'm willing to give up the state low income housing tax credit, and I can still find a way to make it work by putting on conventional debt or by getting higher rents, or whatever my means is of resolving that problem. If I can do those things, then why should I be subject to -- I mean, I'm not asking for state low income housing tax credits, why should I be subject to their target cost? Technically, I'm not sure that you are any way. But I think it would be -- it certainly is an issue whether you are, because the state agency administers both the federal and state credits, and so if you're getting federal low income, somebody could still try to say you're still subject to the target cost per unit, and I just don't think the target cost per unit standards are reasonable. As Steven pointed out, you know, depending on where you are, the costs are high. And this isn't for me guys, I don't do historic preservation in St. Louis or Kansas City, haven't done historic preservation deal for five years.

CO-CHAIRMAN GROSS: Mark, I think I got it anyway. I appreciate it.

MR. GARDNER: I know the costs are very, very high and it's

very difficult to achieve that \$200,000 per unit cost, and if you're not using state low income housing tax credits, then why does it matter anyway. That's the jest of my motion.

CO-CHAIRMAN GROSS: Thank you.

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MR. HALL: Can I ask a question? I_mean, I'm voting on things I have no idea about. This is Bill Hall. Because we're really gets down in the wheat. Are these administrative matters or legislative matters that we're discussing? I mean, is this the policy of MHDC or would this be included in any kind of legislative recommendation?

CO-CHAIRMAN GROSS: It could be legislative. From 2010 report, we just told MHDC they need to look at this cost per unit issue, and they developed some standards, but my belief is, Jason tell me if I'm wrong, legislature could write a statute that directs or prohibits or whatever and impacts this MHDC target cost per unit issue, right.

MR. ZAMKUS: That's correct, Senator.

CO-CHAIRMAN GROSS: I think the issue is one MHDC's
ballpark that the legislature would definitely weigh in with
it's own legislation, is that okay Bill?

MR. HALL: Well, I'm not -- it's okay. I think I wouldn't
become comfortable voting for it, because I haven't heard what

MHDC has to say. And then again, this is so technical and so specific, that it worrisome to me.

CO-CHAIRMAN GROSS: Would you prefer -- I mean, you can do

whatever you want to do. I don't know how the rest of the commission feels about it. We could just not adopt this, or another idea just throwing them out on the table is to let the 2010 recommendation on this issue stand, but recommend that MHDC not put projects that do not include state low income tax credits in exemption into the dollar cap. I don't know that is a little confusing. Anybody else want to weigh in on this?

MS. RANDOL: I agree with Bill. I think this is -- we need a little bit more time to digest this, and possibly hear from MHD since this is different than the 2010, we going away from that report, and we haven't had much time to look at that report.

CO-CHAIRMAN STOGEL: This is Steven. I'm not going to vote, but Bill, I really appreciate how technical this is. is something that's actually active at MHDC right now, as Mark

pointed out earlier, it's really -- it would have a, in Kansas City predominantly, a \$200,000 cap would impede the ability to do almost any historic rehab. So consistent with the 2010 report, it says you can't stack four times, putting Missouri low income on top of federal low income on top of the federal and state historic, because of the much higher rent structure. Even though there's higher construction cost in St. Louis and Kansas City, it's possible to make historic rehab work with low income credits without Missouri credits in Missouri -- in St. Louis and Kansas City, rural Missouri is a different case, but the

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uniformity of the \$200,000 cap on these units will maybe in 2012

and maybe the 2013 rounds how MHDC looks at this.

And you know, I guess maybe I'm too close to it because I work in this area, but I just keep coming back to if we're not using, I mean, Steven is actually right, in 2010 what we're worried about in 2010 what everybody is always complaining about with the stacking of four credits, I don't think that anybody has ever suggested that we limit a project -- you can always has ever suggested that we limit a project -- you can always have the federal credits, federal low income, federal historic, nobody cares about that. The concern was always are you using both Missouri low income and historic and doubling up on our state credits. That was always the concern. And the concern that by stacking you're also getting these really high costs per unit. And just as a matter of fact, and this is what happens when you try to fix problems, and we don't have the ability to see through, what we don't lack sometimes as a commission, the ability to see, we have consequences of the things, we're trying to do something really good and there are consequences. So we're telling MHDC wow, yes we should get rid of some of the stacking, we should have a target price, we should do some things. So then MHDC goes back and they go okay, well we're going to have a target price of \$200,000.

Well that price is no different in Aurora, Missouri than it is in St. Louis Missouri and T can tell you historically that

is in St. Louis, Missouri, and I can tell you historically that the difference in wages between St. Louis and Aurora are

probably about 3 to 4 to 1. So there is no distinction drawn between the really high cost area of doing historic preservation and a lower cost area of doing preservation. And we're going to get to another issue in here that touches on that issue too, but for me, it's pretty clear. For others, it may not be, and I'm not being critical because it's not clear, I'm just saying I work in the area, so obviously I've had a lot of experience dealing with it in a practical manner, and if we're not willing dealing with it in a practical manner, and if we're not willing to support it at a minimum, I would at a minimum ask MHDC to reconsider their rule on that for that, and I would like to see us recommend -- like to see us adopt my recommendation. If we can't, then I would at least like us to request that MHDC reevaluate it's policy, because I don't agree with the policy.

CO-CHAIRMAN GROSS: Okay, Mark has made the motion, I don't remember if we got a second on it, if not I'll second it. He

did have a second, that's why we're discussing it. Further discussion on this?

MR. KOMO: Mark, I have a question, this is Sam Komo. CO-CHAIRMAN GROSS: Sam, go ahead.

MR. KOMO: The way I'm understanding this is that the MHDC took a recommendation or a question we had about the stacking issue and kind of ran with it, developed new policy and recommendations that are coming from this committee now are in response to those new policy changes that were kind of from the recommendations that we suggested, correct.

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       don't think there was any limiting until when, a year ago?
       Target, do you know? Hello? Steven Stogel are you there?
              CO-CHAIRMAN STOGEL: Yeah, can you hear me Mark?
MR. GARDNER: Barely. Yeah, it sounds like you're in a
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       truck.
              CO-CHAIRMAN STOGEL: Yeah, somebody's phone again, they're
       either in their truck or something causing.
              MR. GARDNER: Or a speakerphone maybe, yeah, that's much
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       better. I think the question is the cost per unit limit was in
       response, and here's where I'm being careful. I can say it was
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       in response to conversations which had occurred in the
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       legislature or as a result of our 2010 report. I don't know that I can say which, but I think it came as a result of our 2010 report because I think we asked MHDC to look at measures to
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       hold down total costs on those projects, did we not?
CO-CHAIRMAN STOGEL: I think the sole issue is there's
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       really no Missouri low income credits, then Missouri new procedural costs per unit be imposed on a federal credit only
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      project. I gave my soap box moment before, but it is a near and present issue that affects Kansas City and St. Louis, Bill.

MR. GARDNER: Let me just be honest with you too, what it affects is you know, you have higher salaries, higher wages in St. Louis and Kansas City, and if you have the same standard, which we do today, it makes absolutely no sense. The same
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       standard for Kirksville, Missouri, for Maryville, Missouri and
       St. Louis. Same cost. I mean honestly, I know MHDC had nothing
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       but the best of intentions in studying the policy, but the
      policy that does not recognize the distinction between relative geographic costs of doing something, that's what we're dealing with here. At least that's what I'm dealing with here.

MR. STILL: I have a question. Can I ask a question? Is
MHDC involved in these projects because it administers federal
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       programs as well as state programs? So it's involved in some
       projects that don't have any Missouri low income housing
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       credits; is that right?
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              MR. GARDNER: That's true.
              CO-CHAIRMAN GROSS: Identify yourself, please.
MR. STILL: This is Russell Still.
MR. GARDNER: And the answer is yes.
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              CO-CHAIRMAN GROSS: And Mark acknowledged the answer is
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       yes.
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              MR. KOMO: Okay, this is Sam Komo again. That's helpful.
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       I didn't quite see where -- how this came up, but okay.
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       created possibly from our last report or the legislature, or to leave our recommendation as stand to possibly go back to the old
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       policy, am I wrong?
              CO-CHAIRMAN GROSS: I don't think that is correct. His
       motion is straight up to alter the 3rd recommendation from the
       committee's report and exempt those projects that don't have any
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6
       Missouri state low income credits involved from the cap. That's
       been imposed by MHDC.
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       MR. KOMO: I apologize, I thought I heard somebody was talking in a different direction.
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              CO-CHAIRMAN GROSS: Okay. Anymore discussion? If not, we
       need to go to a vote. Steven again for the record, is
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       abstaining on this vote. All in favor of the motion say aye.
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MR. GARDNER: I believe that to be the case Steven.

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12
              (Aye)
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             CO-CHAIRMAN GROSS: Opposed say no.
14
              (No response)
      CO-CHAIRMAN GROSS: The ayes have it. And recommendation three from the committee has been revised and adopted. Mark?
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             MR. WAGNER: Senator, this is Ray Wagner, can I ask a quick
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      question?
             CO-CHAIRMAN GROSS: Go ahead Ray.
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             MR. WAGNER: What's our ETA for finishing up? I have a
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      commitment at 3:00 that requires me to hang up or dial out for
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22
      at least a little while at that moment. I know the committee
      I'm on is number ten.
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      MR. GARDNER: Well, I got to tell you, we're at least 15 minutes -- we could take the full half hour Ray, honestly. So I
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      guess somewhere --
             CO-CHAIRMAN GROSS: Tom have you joined?
             MR. REEVES: Yeah, I'm on.
             CO-CHAIRMAN GROSS: Okay, so we have Tom for historic and
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      Chuck for low-come -- global. Mark has -- let's try to get
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7
      through Marks in 15 minutes on some of --
      MR. GARDNER: We can try to make it fast, and I will try to make it fast, okay, try to do it quickly.

Item number five. I have a motion that would permit the stacking of state low income housing tax credits and state
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      historic tax credits on projects in counties with projects with
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      population of 50,000 or less.
             CO-CHAIRMAN GROSS: We have a motion or recommendation
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      number five to allow for the stacking of state low income and federal low income and state historic and federal historic; is
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      that your motion?
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             MR. GARDNER:
                                Right.
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             CO-CHAIRMAN GROSS: Which differs from the original report,
      which would not allow that stacking of course. That's why it's
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      a new motion.
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             MR. GARDNER: Right. And this is only in counties where
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      the county population is less than 50,000.
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             CO-CHAIRMAN GROSS: Mark, can you give us please a very
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      distinct justification for the recommendation?

MR. GARDNER: Right. We had a pretty long discussion in my
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      committee about this yesterday, and the committee ultimately
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      passed this. This is not one we kicked upstairs, this is one we passed. And here's the problem. In St. Louis and Kansas City,
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      it's a reverse problem. In St. Louis and Kansas City, you got
      higher incomes, you can get higher rents, and you can do historic preservation projects either as low income projects or as market rate projects. Either, you know, people they just simply have higher incomes, and can afford to pay the rents.

Now, if you get out in downstate Missouri in counties with 50,000 or less population, there used to be a lot of historic and the problem is about the
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      preservation being done out there, and the problem is about the
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      only way you can do historic preservation in a county with a
      population of 50,000 or less is by stacking all four of those
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      credits. You're going to have to do a low income housing tax
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      credit project -
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17
             CO-CHAIRMAN GROSS: Mark?
                                Yes.
             MR. GARDNER:
      CO-CHAIRMAN GROSS: Let's -- because of the time factor, you're committee was for it, I concur mathematically. It's a
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      really good thing for rural counties. It's all under the to be
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      discussed new caps. It strikes me as a strong and positive
      change from the 2010 report, professionally, and I have no
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127427HEARING12072012 (2)
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      conflict on this decision. Sorry Mark to cut you off, just
      trying to move along, unless somebody needs some more.
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             MR. GARDNER: That's fine. If I don't need to explain it
0052
      anymore that's great.
CO-CHAIRMAN GROSS: Do we have a second on the motion?
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      I'll second it, this is Chuck. Any further discussion on the
      motion?
             MR. REEVES: Yeah, this is Tom Reeves. I just want to make
      sure we're kind of aware of, you know, what happened in the historic committee, just so that we're trying to be somewhat
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      consistent. We also last time eliminated stacking in this case
      and in the recent committee, we actually added the stacking authorization back and endorsed the stacking could be coupled with low income tax credit only. We did not have any limitation as it relates to the population of a county, but we also advocated that the 25 percent of QRE eligibility be reduced to
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      15 when they're stacking. So, we actually did penalize certain stacking in that case. I'm putting that out there for
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      information here. I chaired the historic committee, and I just
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      want to make sure that in some cases we're going to be
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      consistent.
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             CO-CHAIRMAN STOGEL: Hey Tom?
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             MR. REEVES:
                               Yes.
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             CO-CHAIRMAN STOGEL: This is Steven. Let's move along on
      Mark's motion, and then when we get to historics, we'll take up
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23
      that motion and then in global issues, we'll smooth out any
24
      differences.
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             MR. REEVES: Okay.
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             MR. WOOD: This is Mike Wood. I have a quick question.
      How many counties are we talking about have the population
      50,000 or less?
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             CO-CHAIRMAN STOGEL: I don't know the answer. I would say
      around 100 or so, isn't there.
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             MR. WOOD: We're exempting 14 counties is what we're
 7
      exempting that won't allow stacking? The rest of the state
      wi11?
      CO-CHAIRMAN STOGEL: I haven't done a count, I'm just saying the vast majority are under 50,000.

MR. GARDNER: And one of the things I didn't get to, but the reason -- the primary reason you rely on the stacking is if you don't allow stacking, then the only place in this state
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      where you're going to have historic preservation is St. Louis
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      and Kansas City, and that will be -- the historic preservation tax credit will be a St. Louis Kansas City tax credit.
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      CO-CHAIRMAN GROSS: It's almost all the counties, whoever asked the question, and it's all under the to be discussed tabs. Subject to smoothing it out later, maybe we could move it
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      along here.
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             MR. GARDNER: And that can be tweaked later, Steven you're
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             CO-CHAIRMAN GROSS: Okay. Further discussion on the
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      motion?
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             (No response)
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             CO-CHAIRMAN GROSS: Hearing none. All in favor say aye.
              (Aye)
             CO-CHAIRMAN GROSS: Opposed no.
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              (No)
             MR. REEVES: I'm going to abstain on this one. Tom Reeves,
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      so we can get to the next level.
             CO-CHAIRMAN GROSS: For the record, Tom Reeves is
                                                    Page 22
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127427HEARING12072012 (2)
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     abstaining on this vote, and the vote is questionable, so let's
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     have another all in favor of the motion say aye.
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          (Aye)
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          CO-CHAIRMAN GROSS: Opposed say no.
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          (No)
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          MR. GARDNER: You may want to roll call that, since by
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     phone.
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          CO-CHAIRMAN GROSS: Let's have a roll call. I'll call the
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     role on the motion.
                           Senator Justus?
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          (No response)
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          CO-CHAIRMAN GROSS:
                                Senator Wright-Jones?
19
          (No response)
20
          CO-CHAIRMAN GROSS:
                                Steven Stogel?
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          CO-CHAIRMAN STOGEL:
                                Yes.
22
                                Senator Flook?
          CO-CHAIRMAN GROSS:
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          MR. FLOOK: Yes.
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          CO-CHAIRMAN GROSS:
                                Sam Komo?
          MR. KOMO: Yes.
0055
                                Jim Anderson?
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          CO-CHAIRMAN GROSS:
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          MR. KOMO: Yes.
          CO-CHAIRMAN GROSS:
                                Zack Boyers?
          (No response)
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7
                                Mark Gardner?
          CO-CHAIRMAN GROSS:
          MR. GARDNER: Yes.
          CO-CHAIRMAN GROSS:
                                Luana Gifford?
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          MS. GIFFORD: No.
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                                Bill Hall?
          CO-CHAIRMAN GROSS:
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          MR. HALL: Yes.
                                Pete Levi?
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          CO-CHAIRMAN GROSS:
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          MR. LEVI: Yes.
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          CO-CHAIRMAN GROSS:
                                Alan Marble?
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          MR. MARBLE:
                        Yes.
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          CO-CHAIRMAN GROSS:
                                Troy Nash.
          (No response)
16
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                                Melissa Randol?
          CO-CHAIRMAN GROSS:
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          MS. RANDOL: No.
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          CO-CHAIRMAN GROSS:
                                Tom Reeves?
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          MR. REEVES:
                        No.
          CO-CHAIRMAN GROSS:
                                Penney Rector?
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          MS. RECTOR:
                        No.
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          CO-CHAIRMAN GROSS:
                                Russ Still?
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          MR. STILL:
                       Yes.
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          CO-CHAIRMAN GROSS:
                                Craig Van Matre?
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          MR. VAN MATRE: Yes.
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          CO-CHAIRMAN GROSS:
                                Ray Wagner?
          MR. WAGNER:
                        Yes.
          CO-CHAIRMAN GROSS:
                                Shannon Weber?
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          MR. WEBER:
                      Yes.
          CO-CHAIRMAN GROSS:
                               Mike Wood?
          MR. WOOD: No.
                                David Zimmerman?
          CO-CHAIRMAN GROSS:
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          MR. ZIMMERMAN:
                           Yes.
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          CO-CHAIRMAN GROSS: And I vote yes. The vote is one, two,
     three, four, five, six, seven, eight, nine, ten, eleven, twelve,
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     thirteen, fourteen ayes and one, two, three, four is what I
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13
               Jason do you concur?
     counted.
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          MR. ZAMKUS: I have five noes.
CO-CHAIRMAN GROSS: I'm sorry? 14 aye five no. The motion
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     passes.
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          Mark, what's your next motion?
          MR. GARDNER: The next motion, let's go to the cap.
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                                         Page 23
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127427HEARING12072012 (2) CO-CHAIRMAN GROSS: What number is that? 20 MR. GARDNER: Well, people can refer to 8 and 9. going to discuss 8, but I think 8 kind of got superceded by 21 nine. 8 was reduce the statewide tax cap to an amount appropriate to reflect the continued need for affordable housing in the state that was 8. Our recommendation number nine reduce 22 23 24 25 the cap on the nine percent credit to \$115 million over ten 0057 1 years and a cap on the four percent to \$20 million over twenty 2 years. I'll explain briefly before I put it in a motion. I 3 guess we'll have the motion first then we'll have a discussion. 4 5 6 7 8 CO-CHAIRMAN GROSS: Are you going to combine 8 and 9 into one motion? MR. GARDNER: I think so. Unless somebody thinks that's too awkward to combine those two. CO-CHAIRMAN GROSS: No, you're okay. Go ahead. MR. GARDNER: Well, my motion would be to combine 8 9 The motion would be to reduce the state's LITECH cap to 10 an amount appropriate to reflect the continued need for 11 affordable housing in the state and to reduce the cap on the nine percent credit to \$115 million over ten years and a cap on 12 13 a four percent credit to \$20 million over ten years. 14 15 CO-CHAIRMAN GROSS: That's the motion. Do we have a 16 second on the motion? 17 CO-CHAIRMAN STOGEL: I'll second that. 18 CO-CHAIRMAN GROSS: Steven seconds the motion. 19 Discussion? 20 (No response) CO-CHAIRMAN GROSS: Mark, go ahead. 21 MR. GARDNER: All right. Essentially what we did is the way it currently sits is we have 130, for this year we'll have about \$135 million authorization for the nine percent credit, and \$60 million for the four percent credit, that's \$195 22 23 24 25 0058 1 million dollars. Our committee discussed, and this is one of the things that was really tough for us, because I think we 3 believed in our committee and it's in our report that you can track the impact of the recession on low to moderate income people, it's hit them the hardest. And the ratio of affordable housing units that are been available for persons that need them that's dropping. People's incomes were dropping in that segment 4 5 6 7 8 quicker while transportation costs and housing costs were going 9 up. 10 So, to make a long story short, and try to keep this 11 short. Things are deteriorating for the people that need this 12 housing the most, and so as a committee, our initial reaction 13 was maybe we shouldn't even resist -- maybe we shouldn't even report the number maybe the legislature should just decide it. As a chairman, I pushed for number because I said I felt that as a practical matter, the legislature and even perhaps this commission, wanted to see a number out of this. And that we 14 15 16 17 needed to come up with a number. We needed to show that we were coming to the table. We needed to show that we were willing to 18 19 20 take a hit like everybody else, and if the historic people were 21 taking about a 30 percent hit, we could probably do the same 22 thing. Now, I could sit here and give you a two hour speech on why that's wrong and why the low income credit serves public 23 24 25 necessity, because it puts a roof over someone's head, and it's 0059 not a luxury credit, which I view the historic one as being. 1 Therefore, we should be spared the axe, or certainly we should get a much smaller cut. Because we are putting roofs over

127427HEARING12072012 (2) people's heads, taking care of people who truly are suffering during the rescission, but the bottom line was, I mean a lot of people can make that case to the legislature, I feel we had to come forward with the credible cut. This was what my personal recommendation was, and I quite frankly, I felt like I had to push a little bit to get it. I would say our committee did this reluctantly. CO-CHAIRMAN GROSS: Thank you Mark. This is Chuck, quick question, the recommendation in 2010 was a cap of \$80 million dollars over five years, right? MR. GARDNER: That's correct. CO-CHAIRMAN GROSS: And on the four percent credit, we eliminated four percent credit, correct? MR. GARDNER: You're correct. CO-CHAIRMAN GROSS: So there's a motion on the table to and a second to A cap the amount appropriate to reflect the continued need and Mark explained that was the first thought, and then clarifying that, reduce the cap on the 9 percent credit to \$115 million over ten years and the cap on the four percent credit to \$20 million over ten years. CO-CHAIRMAN STOGEL: This is Steven, couple of technical comments. This only affects the Missouri low income 0060 credit, it doesn't affect the federal low income credit, which MHDC administers. The current authorization for nine percent credit under Missouri law is up to the federal amount, which is \$132 or \$135 million per year but spread over 10 years or \$60 million over state low income spread over ten years to come out of the bond deal. 2010 to restate what we did, we eliminated all Missouri low income from bond deals, and we tried to shrink the \$132 million state low income to track the federal number down to 80, but to have it come in over five years not ten. Subsequent legislative action, Jason, the legislature in 2011 and '12 went back to a ten year program that recommended five years, and Jason what were the caps the legislature dialogued in 2011 and '12. MR. ZAMKUS: Well, the caps varied considerably to my recollection on low income housing.
CO-CHAIRMAN GROSS: That's why I'm asking the question, because they did. CO-CHAIRMAN GROSS: Right. I'm just looking at page 21 and 22 of your legislative report. MR. ZAMKUS: Yeah. And there was a proposal that started to cap the nine percent credit at \$16 million per year, eliminated the four percent credit and then gradually phased down the nine percent credit cap. There were other proposals that went as high as \$110 million over 10 years for the nine percent credit. Notably in the special section in eight, that 0061 was probably the bill that made it about as far as any of them. The introduced version started with \$110 million dollar cap with \$11 million over ten years on 9 percent credits beginning in FY '12. It had a \$20 million cap on four percent credit and then gradually phased that down \$2 million each year and had some other additional stacking issues with it as well.

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The perfected Senate substitute added provisions that phased the cap on nine percent. It started at 110 and ended at 75 by fiscal year '15 and instituted a \$15 million cap on authorization of four percent credits, which would then be reduced by five million each year until FY '15 until which time there would be no four percent credits available into the future.

CO-CHAIRMAN GROSS: Steven?

127427HEARING12072012 (2) CO-CHAIRMAN STOGEL: Thank you, Jason. First of all, Mark, the notion here that your committee, and I know you have spent hours with other folks in the industry, to come back to 16 17 the table with sizable reduction is really an accomplishment. The impression for the commission is in 20 that's -- and I'm going to stop, apart from where we ended up before, so focused only on the ten year credit the legislature was at \$110 and a 18 19 20 21 phase out of the four percent credits, \$115, Mark, is a touch higher than where the legislature was, so. 22 23 CO-CHAIRMAN GROSS: Okay. This is Chuck. In 2010 our 24 25 report said \$80 over five years or \$14 million there, I'm sorry, 0062 \$16 million there, and no four percent credit and this recommendation is \$115 over 10 for \$11.5 million and 20 over 10 for \$2 million, for a total of \$13.5. So a recommendation in 10 was a total of \$16 million for each year for five years, and 1 2 3 4 5 6 7 8 this year it's half million for ten years. Is that too simple to state it that way, Mark?

MR. GARDNER: I'm not sure I'm tracking what you're saying, because we had so many different alternative proposals. CO-CHAIRMAN GROSS: But what I'm saying is in 2010, the recommendation was a cap of \$80 million and taking a cap 9 10 from 10 year to 5 year. 11 MR. GARDNER: Take it again in five years, wasn't it? 12 CO-CHAIRMAN GROSS: That's what I said. So \$16 13 14 million a year, right? 15 MR. GARDNER: Right. CO-CHAIRMAN GROSS: And this recommendation is \$115 16 million for a ten year credit, so \$11 and a half million dollars for the 9 percent credit and for the 4 percent it's 20 million over 10 years, \$2 million dollars per year. So a total of \$13 and a half million. So it's \$16 versus \$13 and a half. No?

MR. GARDNER: I mean, I think that's what you're 17 18 19 20 21 22 saying. 23 CO-CHAIRMAN GROSS: So the yearly cap is actually less with your recommendation than it was in 2010? 24 25 MR. GARDNER: Right. 0063 CO-CHAIRMAN GROSS: The argument against it would be in my opinion, your recommendation is that it's a less efficient 1 2 credit because one of our recommendations are the reasons for going from a ten year to a five year credit was the efficiency 5 6 7 that you gained. MR. GARDNER: Right. We have that, if you look at item number 7, we got back into the five year credit, a variation of the five year credit with a transition. It was a tweaking of the five year credit where we're trying to 8 9 transition through the bubble, and this was Craig Van Matre's idea. And so we haven't abandoned that concept.

CO-CHAIRMAN GROSS: So how does that work with your 10 11 12 13 motion that's on the table now? MR. GARDNER: I think my motion on the table now, 14 15 assuming we stay with the ten year credit, these are the 16 numbers. 17 CO-CHAIRMAN GROSS: So it would make Craig's 18 recommendation moot. These are competing ideas? MR. GARDNER: I think they're competing ideas. CO-CHAIRMAN STOGEL: They're alternates is the way I 19 20 21 would. 22 CO-CHAIRMAN GROSS: That was Steven talking. This is 23 So, then if this motion was adopted, we went back to number 7, which is phasing out the ten year credits in favor of 24 25 the five year credit, and if that motion was to pass, then we

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would be given the legislature two alternate ideas?

MR. GARDNER: That would be giving the legislature a

couple different things to look at, yes.

CO-CHAIRMAN GROSS: The way Steven saying it here, with that in mind, because I will state my goal in this 2012 redo is to give the governor and legislature some significant savings, and I don't have the tally, and I'm hoping that Sallie has that. I want the savings that we had in 2010 if we can get

as close to that as possible.

So I will support this motion because I do think it does give us the yearly savings, and maybe even a little bit more, and hopefully when we get to number 7, we will see what that is, if that can secure the same or more savings, I will support that as well. That's my opinion, not a motion. Further discussion?

(No response)

CO-CHAIRMAN GROSS: Hearing none. All in favor of the motion, say aye?

(Aye) CO-CHAIRMAN GROSS: Opposed say no.

The ayes have it, and the motion is adopted. Mark, going to number 7 now.

I will read the motion, and then I'm MR. GARDNER: going to let Mr. Van Matre who is better able to explain it if we have discussion on it, then I am.

The motion is that we transition from the ten year credit, this is low income obviously, ten year low income housing tax credit to a five year low income housing tax credit and that we address the bubble which is caused by making the transition during the first three years, caused by making the transition during the first three years of the overlapping span, a seven year credit with years one through five able to be redeemed for 75 percent of the credit amount, and then years six and seven to be redeemed at 25 percent of the credit amount. That's the motion. Essentially what you're doing is you're creating a seven year credit.

CO-CHAIRMAN GROSS: Thank you. That is the recommendation from the committee. Craig, if you would give us any further explanation, and put it when you're done in the form of the motion please.

MR. VAN MATRE: This is Craig. I am not a fan of the ten year credit, I'm really not a fan of the five year credit. I'd much prefer to see this as a three year credit because of the lack of efficiency that's attributable to the long period of time between -- over which the credit is claimed. The best way time between -- over which the credit is claimed. I think to look at these long-term credits like this where you redeem a credit in a smaller amount is as though the state of Missouri were borrowing the money from an investor. So if the Missouri were borrowing the money from an investor. So if the state borrows a dollar and says I'll pay you back at ten cents a year over ten years. Then you look at the amount that actually

goes into the projects themselves currently, based on current interest rate market. The ten year credit results in about 40 cents going into a project. That is the same thing as if the state were borrowing money at somewhere around 13, 14 percent a year, much higher than it's bond amount.

So if you short mount the period of time of redemption, much more of the money that attributable to the

credit goes into the project and much less is lost in leakage in affect to the market makers of these credits, and so the state gets a much greater benefit as a result of the much shorter

127427HEARING12072012 (2) 11 credit. 12 The argument against that though is that in implementing a new credit you get a bubble where the then year 13 credit continues to be redeemed, but now you got shorter credits that are redeemed in larger amounts in current years, and so you have a drain on the financial resources of the state instead of eliminating expenditures, and thereby creating more of a surplus 14 15 16 17 in the budget. To ameliorate that transition, which I think 18 ideally we'd like to get done as soon as possible, but 19 recognizing the reality, you start with a period of three years during which the quote five year credits that are issued during those first three years are redeemable over seven years. And if you look at a five year credit, and compare it to ten years credit, half of the credit amount is the same as if it were a ten year credit. So you're talking about how to ameliorate the 20 21 22 23 24 25 0067 1 last half of that, and I'm just taking half of that half or 25 percent and saying redeem that over the course of the five year credit, and the other half of that half I'm saying redeem over 2 3 4 the final two years of the seven year cycle, after three years then you only have five year credits issued. 5 6 7 In the meantime, you'd be burning off most of the ten year credits that are still overhanging. So the idea is get us down to the shortest credit as possible, as soon as possible, 8 9 given the budget constraints, and this approach seems to do it. 10 At least in my cursory and humble opinion. 11 CO-CHAIRMAN GROSS: Okay. Did you make that in the form of the motion? 12 MR. VAN MATRE: Yes, it was. 13 CO-CHAIRMAN GROSS: Do we have a second for the 14 15 motion? CO-CHAIRMAN STOGEL: I will certainly second that. 16 17 CO-CHAIRMAN GROSS: Steven seconds the motion. 18 Steven? 19 CO-CHAIRMAN GROSS: I think it's a terrific idea, Craig, because moving towards the 2010 conclusion for the nine 20 21 percent credits as a five year tax run as opposed to a ten year 22 period really adds to the efficiency of the credits, and it would be a good alternate for the legislature to look it.
Although it sounds complex, it can be on a spreadsheet and it's an ingenious idea. 23 24 25 0068 1 2 3 If the legislature reviews this Senator, it's a far better present value significantly to the state than the ten year deal and what Craig's modification of the 2010 report does, redemptions out over a longer period, so it doesn't cause redemptions to spike in years three, four and five. So it's -- I'd like to see it on a spreadsheet, but it makes immense sense.

CO-CHAIRMAN GROSS: So we have a motion and a second to adopt number 7. Would Craig and Mark, would you be okey if I 4 5 6 7 8 9 amended that only to say that so the report is clear to the governor and legislature, that this is an alternate to the 10 11 12 previous motion? MR. GARDNER: Yeah. MR. VAN MATRE: Fine with me. 13 14 15 16

CO-CHAIRMAN GROSS: Hopefully it can get written up that way, unless there's an objection from anyone in the

commission. Okay. Any further discussion on the motion?

(No response)

CO-CHAIRMAN GROSS: All in favor say aye.

(Aye)

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CO-CHAIRMAN GROSS: Opposed say no. Page 28

127427HEARING12072012 (2) 22 23 MR. GARDNER: We're getting, thank God we're getting close to being done. 24 Item six, the motion would be that we as a commission 25 recommend to Missouri Housing Development Commission that the 0069 1 reduction, proposed reduction in credits not be applied to 2 3 projects where the applications have already very been submitted, period. Now, let me explain. 4 5 CO-CHAIRMAN GROSS: That's the motion. Do we have a

second on the motion? MR. REEVES: Second. Tom Reeves.

CO-CHAIRMAN GROSS: Thank you, Tom. Go ahead. I got a question for Mark real quick. The 2010 recommendation was consistent with our do no harm principal that once an application had reached a certain point, that the process being an award, that then it would not fall under the new cap.

MR. GARDNER: Right, and I don't remember what the language we used there was, but we literally have projects that are there front of the Missouri Housing Development Commission. The staff has -- either has the final list worked up they're very close to having a final list worked up that the commission is going to vote on in January. And staff had underwritten that with the assumption that they -- without any assumption of a reduction in credits. So my point is, if you tried to reduce the credits, first of all, I don't think anybody would try to do it, but if you tried to do it in January before the legislature ever acts, all of those projects have been underwritten with the assumption that you got a matching state and federal credit. And it would just create an unbelievable disaster at the commission level, trying to approve these projects.

CO-CHAIRMAN GROSS: Okay, discussion on the motion? Mark, I thought, this is Chuck, I thought our report in 2010 basically what we were saying in that one and this one, you've got to have some point where you cut these things off. MR. GARDNER: Right.

CO-CHAIRMAN GROSS: My concern is that we're opening up this to a really, obviously an extremely early, at the very beginning, so that if they just have an application in, then they're grandfathered. That's the way I see it, Steven?

CO-CHAIRMAN STOGEL: Just so everybody understands the issue. The December 14 MHDC hearing where the 2012 awards were

to be handed out, and I do not have any as a developer, any applications in for Missouri credits or even as a consultant now, have -- were ready to be announced. The commission delayed it's entire hearing and the handing out of the 2012 awards for the report of our commission.

So, doing this allowed -- Mark's concern in his note from yesterday was if the recommendation for not \$132 million or nine percent matching credits to federal credits for Missouri LITECH were reduced to \$115, \$17 million and MHDC followed the recommendation of this commission. Precisely that would be reven before the legislature acted, then there would be maybe and the recommendation of the second that would be maybe as the recommendation of the second that would be maybe as the recommendation of the second that would be maybe as the recommendation of the second that would be maybe as the recommendation of the second that would be second to the second that would be second to the second that would be second to the second unintended harm to applications that would have otherwise been approved, had the commission not just voted to lower the cap. This is a fairness issue in Mark's mind, it's --

MR. GARDNER: The applications were submitted last September.

CO-CHAIRMAN STOGEL: Because the unexpected new fact was the December hearing and award date was moved back to we all -- that doesn't mean that MHDC will act in January, nor does anybody know except MHDC staff what amount they were going to

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      award anyway. So Mark is concerned that MHDC listened to this
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      report as it has on other matters, and goes back and starts
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      modifying some of it's own internal calculations which may
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      affect some awards for some people who have spent time, effort
      and money to submit applications.

So the line of division, is that explanation is
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      careful enough, clear enough is whether the $115 million cap and the alternate five year program should await legislative input, and not affect the 2012 round and be deemed to be a
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      recommendation for 2013 going forward, or would take immediate
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      effect.
                  That's -- I'm trying to clarify the issue. Senator?
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                    CO-CHAIRMAN GROSS: Further discussion?
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                    (No response)
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                    CO-CHAIRMAN GROSS: Hearing none. All in favor say
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      aye.
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                    (Aye)
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                    CO-CHAIRMAN GROSS: Opposed no? The ayes have it, the
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      motion is adopted.
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                    Mark where we going now?
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      MR. GARDNER: Okay, we have another -- we'll go to number one, which is again an idea of Mr. Van Matres which actually, Craig if you wouldn't mind, why don't you make the
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      motion.
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                    MR. VAN MATRE: This may or may not BE something that
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      you all consider to be jurisdictional, given the charge of the
      commission, but there is a large overhang of foreclosed upon
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      property still in Missouri, primarily in the metropolitan areas,
      but Audrain County has quite a few and lots of other towns do.
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                    Rather than build new low income housing projects from
      scratch, if there were some way to utilized the foreclosed upon properties for the purpose of low income housing, it seems to me that that would be the best thing the state could do for the economy, because it would keep neighborhoods from deteriorating,
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      keep houses from becoming crime spots, prop up values within
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      neighborhoods so that the people who have -- the people that
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      continue to own or occupy don't lose value in their homes
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      because of the decline and value of other houses in the
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      neighborhood, and all of that values of homes, just as the recession we're still coming out of was caused by a substantial decline in home prices and home mortgage bubbles and so on, soaring up that market in Missouri would do a lot for the
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      state's economy as a whole.
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                    So the idea would be to divert for three years some of
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      the tax credit money that otherwise would be awardable for both
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      historic rehab and for low income housing tax credits and use
      that money in a similar fashion with a new credit for people who
      buy foreclosed upon properties, convert them to the same purposes as that for which low income housing tax credit property is used. The same type of criteria, and hopefully
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      achieve a number of salutary results for the state.
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                    So that's the proposal, and the numbers that we
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      thought would be appropriate would be take $30 million out of
      the low income housing tax credit pool, $30 million out of historic rehab, and it would be a temporary diversion from
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      rehab, but high for this instead of new low income housing
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      projects.
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                    CO-CHAIRMAN GROSS: As far as the motion goes, so we
      know what's before us, your motion is to adopt recommendation
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      number one from your committee?
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                    MR. GARDNER:
                                      Yes.
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                    CO-CHAIRMAN GROSS:
                                              And that is available and can be
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127427HEARING12072012 (2) 18 included in the record by the court reporter or Sallie. Do we 19 have a second of that motion? Anybody. No second? Who was 20 that please? 21 MR. FLOOK: Second. CO-CHAIRMAN GROSS: Thank you, Mr. Flook, Tim. 22 23 Discussion on the motion? Steven? CO-CHAIRMAN STOGEL: It's an interesting idea Craig, 24 we just took on the 2012 applications? One way to -- the 25 0074 commission could redirect this inquiry is ask MHDC to amend it's 1 2 3 qualified allocation plan by which it directs developers in communities and non-profits to focus in on this as an award 4 5 priority. Years back they decided that restoration projects would be better than new construction, and from time to time the qualified allocation process, which is a very public thing gets reviewed, and the notion of going after shadow homes that are in foreclosure, nobody would respond to that prioritization better 6 8 9 than developers. And although using tax credits on scattered housing is difficult, MHDC might well welcome that as a -- for 10 11 two years as a prioritization to soak up the inventory being 12 going back to normal. 13 If the people on the commission think it's a good 14 idea, the route may be best through MHDC to modify the qualified 15 allocation plan. 16 MR. VAN MATRE: Well, assuming that's the proposed amendment to my motion, I hereby accept that amendment. 17 MR. GARDNER: Mr. Chairman, I have a comment. This is Mark Gardner. I think -- and maybe I didn't understand what you 18 19 20 articulated today Craig, but yesterday the motion was that the \$60 million dollar program would be funded by taking \$30 million out of the \$90 million historic cap and then taking \$30 million out of the \$60 million that we're saving by reducing the LITECH 21 22 23 24 cap. 25 CO-CHAIRMAN STOGEL: Let me see -- this is Steven. 0075 What I'm saying Craig is in lieu of your motion, I think this is an MHDC issue, point one. Point two is I think it's beyond the jurisdiction of the commission to suggest to the legislature 3 where the savings that might get voted out of the commission go. So I think it's a great idea going after shadow housing, but I would -- I'm not going to support the notion of telling the legislature where credits for savings should go. 4 5 6 7 CO-CHAIRMAN GROSS: Any more comments? MR. REEVES: Yeah, Mr. Chairman, this is Tom Reeves. 8 9 10 I think certainly from the historic tax credit committee standpoint, there was a lot of very hard work and I think teeth grinding as it relates to even proposing the cap that we're putting forward, and I think at this late stage it would be a very difficult pill to move \$30 million right off the top there. So I'm going to have a hard time supporting that one from a 11 12 13 14 15 historic standpoint. 16 17 MR. GARDNER: Well, I'm not interested in seeing my 18 motion go down in flames because of that, so maybe the best 19 thing to do is to break it into two parts. One is the concept itself, and two is the funding, and rate them separately.

MR. REEVES: Yeah, I like the concept, just in 20 21 fairness to the work that went into what the historic folks came up with, I think it's a difficult pill. 22 23 CO-CHAIRMAN GROSS: So Craig, your motion is to divide the question in two parts. The first one being, please state 24 25 0076 1 that, Craig. MR. VAN MATRE: The idea of using the foreclosed upon Page 31

or shadow housing as a substitute for low income housing tax

credit projects.

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CO-CHAIRMAN GROSS: Okay, actually, I was a little bit ahead of myself. First motion to be whether or not to divide the question. All in favor of that motion say aye. (Aye)

CO-CHAIRMAN GROSS: Okay. Now we can divide it. please restate that again real quick, part one.

MR. VAN MATRE: Part one would be that the alternate low income housing tax credit utilization process would be utilizing foreclosed upon shadow housing in lieu of a new project with the same criteria, or occupants.

CO-CHAIRMAN GROSS: Okay. That's the motion. Do we

have a second?

CO-CHAIRMAN STOGEL: Second the motion with the recommendation of the commission to MHDC to go after shadow housing as a priority in the qualified allocation plan, but stay within the cap as what -- as it's finally determined to be.

CO-CHAIRMAN GROSS: Craig, do you accept that

amendment?

MR. VAN MATRE: The latter part about the cap, again, if we're going to stick to the legislature how to fund it, I don't see why we would necessarily tie any kind of cap with

that.

CO-CHAIRMAN STOGEL: I'm trying to simply say that if the thought process is that shadow housing is a real problem, but it may offer an avenue to more effective costs per unit, we think it's a good idea that MHDC look at it and maybe modify the qualified allocation plan. That's the theme of the first motion. The second motion, I would support that one. The second motion should some of the quote savings, from some of the reductions from any and all of the programs here be reallocated to this particular purpose, and I'm going to vote no on that second portion.

CO-CHAIRMAN GROSS: The motion on the table is part

one. Further discussion?

MR. GARDNER: Yeah, I think we have to be really, really careful here. I told Craig in the meeting, I like the idea conceptually. I think it needs more study, there needs to be a plan. If we give MHDC a directive go after shadow housing, it could turn out to be a horrible idea, because what we may find is that we got these houses scattered all over the places in bad neighborhoods and in places where MHDC would never want to do a project.

So at most I think what we want to say to MHDC is we recommend that you consider buying some of the shadow housing and consider doing it. Quite frankly, they've already done it, they've considered it. They're talking about it all the time.

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Bank of America approached the city of Kansas City, tried to dump a bunch of trash own then, and said here, how about we give you a lot of foreclosed properties we've got, the ones that we can't resell, and you can turn them into low income housing. mean, you know, there are going to be many variations of how do we use shadow housing. How do we -- is it a good idea for MHDC

to do it. It's not something they haven't thought about.

Now, I don't have any problem with us as a commission telling them to continue thinking about it, but I want to be careful that they don't view it as a directive or we'll end up with something like the \$200,000 target limit that we're then back trying to figure out, well, how the hell did that happen, and what to do with that. We have a target limit of \$200,000

127427HEARING12072012 (2) 14 that's the same in St. Louis as it is in Kirksville, Missouri. 15 It doesn't make sense. I don't want to get into that situation. 16 CO-CHAIRMAN GROSS: Okay. Any further discussion? I'm going to pose the motion by acknowledging that we did establish or recommend a new credit in 2010, the angel tax 17 18 19 20 credit which I was opposed to. That was being funded by the savings from the recommendation of eliminating the film tax 21 I still think it's beyond the scope, I'll oppose it, 22 but we'll have a vote unless there's further discussion. 23 24 (No response) 25 CO-CHAIRMAN GROSS: All in favor of the motion on part 0079 one say aye. 2 3 (Aye) CO-CHAIRMAN GROSS: All opposed say no. 4 5 6 7 (No) CO-CHAIRMAN GROSS: The noes appear to have it. The noes have it, part one is defeated. Part two, there's no reason for part two. So that one 8 9 will die on it's own. Mark, where we going now, number four? MR. GARDNER: We go to number four, which is the last one, and I'll provide a little background here. 10 11 I think it was last year, prior to last year, St. Louis and Kansas City were subject to Davis Bacon, which I 12 13 call prevailing wage and I think that's commonly known as prevailing wage to everyone, and that's never been an issue with 14 15 16 MHDC or with developers because prevailing wage in St. Louis and Kansas City is pretty much prevailing wage. There's no real distinction between what Davis Bacon provides and what the real 17 18 19 wages are. 20 what happened is, what's called the QAP, qualified allocation plan which is basically the rule book which 21 22 developers have to go by was changed and it made -- it required that developers pay prevailing wage under Davis Bacon everywhere in the state of Missouri. 23 24 25 Now, here's the problem. In outstate Missouri, 0800 outstate Missouri is essentially nonunion. Very, very few unions. So the contractors in outstate Missouri don't report, 2 3 there are forms which contractors are supposed to report to the Department of Labor what they're paying for certain work. If they're paying a bricklayer \$15 an hour you're supposed to 6 report it. Well, the contractors know that this goes in to help 7 form the Davis Bacon wage guidelines, but it doesn't impact 8 them, because they're in outstate Missouri, they don't fill them out. What happened is then right before we started all this building this year, the Department of Labor came out and started changing, I mean the prevailing wage for Aurora used to be \$15 per brick layer. It went from \$15 to \$40 overnight, because 9 10 11 12 they didn't have any good prevailing wage data from Aurora. And 13 apparently, I don't know the process that we tried to find out 14 15 the process, by apparently they took numbers from St. Louis. 16 In some instances, in Aurora, Missouri or Kirksville or Hannibal, you're paying more than what you're paying in 17 Kansas City and paying as much as you're paying in St. Louis.

Now, that's a situation where maybe it was a great
intent, yeah, we need to be paying fair wages, but I don't think
anybody anticipated the consequences. And the consequences are 18 19 20 21 if you go to Aurora, Missouri, or Kirksville, Missouri or 22 Hannibal, Missouri, you'll have two guys working across the street from each other. One will be a sheet metal worker making 23 Page 33

25 \$50 an hour and one will be a sheet metal worker making \$15 an 0081

hour. And the feedback you get is it makes our program look wasteful and inefficient, and quite frankly, it exposes us I think to a lot of criticism in the legislature, because we're out there spending \$50 an hour, and we don't need to spend \$50 an hour. It's driving up the cost of housing and it's reducing the number of units. We're supposed to be finding ways to make our program more efficient. Well, we just made it really less efficient. We're supposed to be trying to find a way to make more units, not less units. We just cut the number of units we can do in outstate Missouri by probably 20 percent by doing that.

So what I'm trying to do, is say let's suspend Davis Bacon in outstate Missouri for two years. Make the developers who are awarded projects report their data to MHDC, what they're paying every employee, what the subs are paying, what everybody is paying, so MHDC can collect a database and determine what a fair and reasonable wage is over that two year period. Once MHDC has the data, then they can implement MHDC supervised fair wage for outstate Missouri, because quite frankly, you're not going to get that -- that data is not going to exist from the Department of Labor. It just doesn't.

CO-CHAIRMAN GROSS: Mark, to make sure we have the

CO-CHAIRMAN GROSS: Mark, to make sure we have the right business in front of us. The recommendation from your committee as amended by Craig was whether or not, I'm sorry. Was that the commission take up the question of whether the

issue of prevailing wage and Davis Bacon was within the purview of the commission or not. So are you changing that and giving us a different?

MR. GARDNER: We actually had two motions. We had my motion which was that the commission take it up, and then Mr. Van Matre amended the motion or separate motion, says here it was an amended motion, to take up the question of whether the issue was within the purview of a commission. So I guess you have a threshold issue, which is, is this within the jurisdiction of the commission. I guess that's the threshold issue.

I think it's almost more of a constitutional challenge than it really is a motion. I mean, it's not advocating anything other than we consider we have the jurisdiction authority to take this matter up.

CO-CHAIRMAN GROSS: I'm just saying I need a motion, I don't know what it is right now.

UNKNOWN: Can we have comment on it?

CO-CHAIRMAN GROSS: We will have comment, I'm trying to get a motion on the table right now. What is your motion Mark?

MR. GARDNER: Okay, well, my motion is that -- and I'm going to make a different motion than what was actually taken down in item four. My motion is that MHDC be -- that it be suggested to MHDC that they suspend Davis Bacon in outstate

Missouri, not St. Louis or Kansas City, but in outstate Missouri for a period of two years until they can collect accurate data from the contractors who do work for MHDC, develop their own database, and then enact for the 2015 round a fair wage guideline for developers to pay for work performed in outstate Missouri.

CO-CHAIRMAN GROSS: Okay. I'm going to repeat the motion, then we can ask for a second. The motion is to recommend that MHDC suspend Davis Bacon in outstate Missouri for Page 34

127427HEARING12072012 (2) two years to get wage data. Is that close enough, Mark? 10 11 MR. GARDNER: Yes. 12 CO-CHAIRMAN GROSS: And do we have a second to that 13 motion? CO-CHAIRMAN STOGEL: Second for purpose of discussion. CO-CHAIRMAN GROSS: Steven has seconded for the 14 15 purpose of discussion. Steven? 16 17 CO-CHAIRMAN STOGEL: I think the threshold question 18 Mark, does this commission have jurisdiction over this issue 19 knowing that increased cost of construction wages decreases the 20 number of units that can be produced. 21 MR. GARDNER: Absolutely we have jurisdiction over it. There was never a question in my mind we have jurisdiction over it. It's not just one issue, it's two. We're supposed to be looking at how can we make the program more efficient. This 22 23 24 25 deals directly with efficiency. How can we build more units. 0084 1 2 This deals directly with how we can build more units in outstate Missouri. 3 We just got, the number of units we can build in outstate Missouri just went down 20 percent, maybe more, 4 directly because of this. And let me explain. This isn't an anti-union position, what this is is I just want it to be fair. I mean, I think the wages ought to be fair, but if they're so inflated for some of these outstate areas, it's -- there's no 5 6 7 8 9 benefit to it. It's just hurting the program. It's hurting the image of the program, for one thing --CO-CHAIRMAN GROSS: Mark? 10 11 12 MR. GARDNER: Yes. CO-CHAIRMAN GROSS: I think we have somebody else who's been trying to get in. If you wouldn't mind letting them 13 14 15 talk for a second. 16 MR. GARDNER: Okay. CO-CHAIRMAN GROSS: Who was trying to get in? 17 MR. ZIMMERMAN: David Zimmerman. I would like to 18 19 comment on it. 20 CO-CHAIRMAN GROSS: Proceed. 21 MR. ZIMMERMAN: The commission can make a recommendation all it wants, but the commission nor the legislative body in the state of Missouri has no authority to supercede federal law, and the procedures are in place right now 22 23 24 25 for the contracting body and contractors to provide these 0085 records and have accurate wage records in those areas and that, 2 but they're not doing it because they're not complying with them, and the contracting bodies are the ones at fault if this 4 situation has arisen in an area, because it's their duty by law 5 6 to collect these things and make sure that all the state laws and federal laws are being complied with and that's not being 7 8 done on a regular basis. And I repeat, this commission nor the legislative body in the state of Missouri has the authority to supercede federal 9 10 law. 11 CO-CHAIRMAN GROSS: Thank you, David. This is Chuck. 12 My opinion, but I need to make sure both the lawyer and David and anybody else wants to comment on this, my opinion or belief was that Davis Bacon was federal law, Missouri also has a prevailing wage law. They're not exactly the same. I know in the county we have some projects that fall under Davis Bacon, and most of those also fall under Missouri prevailing wage, but 13 14 15 16 17 we have some that do not fall under Missouri Davis Bacon but do 18 19 fall under Missouri wage, of the prevailing wage. David, is 20

that correct?

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                 MR. KENDRICK:
                                   That's correct.
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                 CO-CHAIRMAN GROSS: Mark, I'm sorry, I'm going to
     oppose the motion. Any other discussion?
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                  (No response)
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                 CO-CHAIRMAN GROSS: Other discussion?
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                  (No response)
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                 CO-CHAIRMAN GROSS: Hearing none. All in favor of the
     motion say aye.
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                  (Aye)
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                 CO-CHAIRMAN GROSS: Opposed say no.
                  (No)
                 CO-CHAIRMAN GROSS: The noes have it. The motion is
                  That is the report, correct Mark? I'm sorry?
     defeated.
                 MR. GARDNER:
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                 CO-CHAIRMAN GROSS: That ends your report, correct?
                 MR. GARDNER: Yeah, that ends my report.
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                 CO-CHAIRMAN GROSS: I really appreciate your work on
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     that.
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                 MR. GARDNER: I will tell you though, just as a
     statement of fact, when we get to the legislature, I mean, you
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     know, it's already common knowledge in the legislature that this problem exists, and I mean, we can duck it here, which I guess we're going to, but maybe we didn't duck it, but it's going to
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     come back up. We're going to have to deal it with?
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                 UNKNOWN: Mark, we're talking about two different
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               Davis Bacon is federal, prevailing wage is state.
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     completely different issues?
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                  CO-CHAIRMAN GROSS: Let's move on, if we could.
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                 MR. GARDNER: Let's move on.
                 CO-CHAIRMAN GROSS: We have two more committees, three
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     more committees to report in. Banking and insurance is next on
     the list.
                 MR. REEVES: Okay. This is Tom Reeves.
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     fairly succinct report that's in everybody's book and we had a
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     quorum of the subcommittee for our meeting on November 15 in St.
     Louis and statewide phone conference. With a quorum of voting
     members and recommended no changes to our 2010 report on the credits. I'm happy to go through them or talk -- answer any questions that anybody might have. The majority of those
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     credits we felt were outside the purview of our committee,
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     because they either dealt with federal relationship issues that
     Missouri has with the rest of number of most of the other
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     states, in the case of insurance tax credits, and in other cases
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     where really the legislative attempts to fix the Missouri's tax
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      law and some inequities that were perceived to be there.
     The only other credits that we also reaffirmed was to terminate the self employee health insurance tax credit, because
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     we felt that the benefits there were, in essence, backwards, and they basically benefitted those who could afford the most versus
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     the other way around, so we stand by our 2010 recommendations.
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                 CO-CHAIRMAN GROSS: So your motion is to readopt the
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     2010 recommendations in whole?
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                 MR. REEVES:
                                Yes.
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                 CO-CHAIRMAN GROSS: Do we have a second on that
     motion?
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                 MR. VAN MATRE: Van Matre second.
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                 CO-CHAIRMAN GROSS:
                                        Thank you Craig. Discussion on
     the motion?
                  (No response)
                 CO-CHAIRMAN GROSS:
                                         Hearing none. All in favor of the
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motion say aye.
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                  (Aye)
                  CO-CHAIRMAN GROSS: Opposed say no.
                  (No response)
                  CO-CHAIRMAN GROSS: The ayes have it. Motion adopted. Next on our list is historic. Tom?
MR. REEVES: Okay. We had various recommendations, we
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      have a supplemental report that I think everybody has in their
      packet, and I guess I can kind of step through page by page if
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      that's probably the easiest for each person. We can either do
      this as a whole or individually.
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                  CO-CHAIRMAN GROSS: Tom again, I'm hindered by my slow
      computer. How many recommendations were there from your committee? New recommendations?
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                  MR. REEVES: There were four or five substantive, and
      somewhat I'll call clarifications and housekeeping as it relates
21
22
      to administration. Some relating to statutory recommendation,
      other relating to just recommendations directly for
23
24
      administrative purposes.
25
                  CO-CHAIRMAN GROSS: Was there any part of your
0089
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2
3
      committee's -- I'm sorry, quick question again. You did have a
      quorum, yes?
                  MR. REEVES: Yes, we did.
                  CO-CHAIRMAN GROSS: Was there any part of your
 4
 5
      committee report that reaffirmed any portion of the 2010 report?
 6
      MR. REEVES: Various pieces stood. We actually took it in the form of a red line version of the 2010 report, and
 7
8
      updated it, and brought some of the numbers forward, but we did
     modify certain aspects, and other aspects were there.

CO-CHAIRMAN GROSS: Would it be correct to say that we could first have a motion to adopt, readopt the 2010 report with the following changes, and those would be those individual
 9
10
11
12
      recommendations that you'll then bring to the commission?
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14
                  MR. ZIMMERMAN: Second.
15
                  CO-CHAIRMAN GROSS: Is that okay to say, Tom? Is that
16
      your motion?
                 MR. REEVES: Yes. That would be it. CO-CHAIRMAN GROSS: I heard a second, who was that?
17
18
<u>1</u>9
                  MR. ZIMMERMAN: Dave Zimmerman.
20
                  CO-CHAIRMAN GROSS: Thank you, Dave. That a motion
      and a second. Any discussion?
21
22
                  MS. HEMENWAY: Chairman Gross?
23
                  CO-CHAIRMAN GROSS: Yes, Sallie.
24
                  MS. HEMENWAY: There will be a couple of items in
25
      paragraph that were changed that won't be reflected in the
0090
      numerical portion and you can't see the red line, so I'll have
 1
      to point those out to you.
CO-CHAIRMAN GROSS:
      CO-CHAIRMAN GROSS: Okay, that motion then is amended so that the wording, I'll call them wording, the variations
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6
7
      within the report that were changed by the committee will be
      brought forth, either by Tom or staff and we'll vote on those
      individually. That's the amended motion. Is that okay Sallie?

MS. HEMENWAY: Yes.
 8
                  CO-CHAIRMAN GROSS: So we still have a motion, if that
      second is still okay, all in favor of the motion say aye.
10
11
                  (Aye)
12
                  CO-CHAIRMAN GROSS: Opposed say no.
13
                  (No response)
14
                  CO-CHAIRMAN GROSS: Okay. So now we've dealt with
      that part? And then Tom if you could bring forward -- I tell
15
      you what, Tom you want Sallie to bring out those redlined items
16
                                              Page 37
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17
       first or last?
18
                     MR. REEVES: Sallie, what do you think is the easiest
19
       thing. I can walk through the supplemental report, which I
20
       assume everybody has in front of them and just point out
      changes, or we can go the other way.

MS. HEMENWAY: I think there's -- I'll just quickly do this in terms of just as an identifying feature, because as Tom said, this report is actually the product of the 2010 report
21
22
23
24
25
       with modifications incorporated and recommendations added onto
0091
       the end. So let me really quickly run through the modifications
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 2
       of the report, just so you know.
      On the -- the report is paged, so I'm talking about page two, because the first page is actually the cover. We added at the request of the committee the 2009 authorized issue and redeemed, that's the only change from the 2010 report on
 4
 5
 6
       that page.
 8
9
                     On page 3, there's no change. On page 4 there's an
       addition of a column known as an endorsement, and that
10
       endorsement came in the form of the endorsement of the decision
       of the global issues committee to eliminate sunset provisions
11
       from all tax credit programs, historic preservations tax credit, requires there's a certainty on behalf of developers, investors
12
13
       and lenders due to a long lead time necessary to acquire finance and develop projects benefitting from the program.
14
15
                     And then, what I think I should do is let Tom as he
16
17
       goes through the recommendations, I will also point out changes
18
       that are from the original report.
19
                     CO-CHAIRMAN GROSS: Okay.
      MR. REEVES: All right. Continuing on, the recommendations, the first one is a change and in the 2010 report, it was recommended that the $140 million cap that was in existence at the time and is in existence be reduced to 75. In
20
21
22
23
       this report, we took that back to the $90 million cap effective July 1, 2013.
24
25
0092
 1
                     Number two is basically the same as we had in the 2010
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       report, but basically what that does is provide for transition
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4
       rules under the governors mandate that we do no harm to those
       projects that were in process or nearly to the end so that
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6
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8
9
       nobody really got caught in these changes to their detriment,
       and we obviously kept those, because those are very good to
       have.
                     Number three, I actually saw that as I was coming down
       here, I'm out of town, and was not quite sure what we were
       meaning by that, why it was December as opposed to July 1.
UNKNOWN: The 2010 report was geared off of July 1, on
10
11
12
       not December 31.
      MR. REEVES: Right, right. The calendar year for the state is really what we've always aimed at.
UNKNOWN: I think in the 2010 report we were doing it
13
14
15
       on a fiscal basis, but I defer to Sallie.
16
17
                     MS. HEMENWAY: In number two, Tom.
18
                     MR. REEVES:
                                      Yes.
19
                     MS. HEMENWAY:
                                          The reference is --
20
                     MR. REEVES: Oh, I see, okay, submitted applications.
      MS. HEMENWAY: Right, the submitted applications. So basically what they were trying to do was match up the submitted application through the applicability of the new cap.
21
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Number four, the committee recommended that the Page 38

That was

MR. REEVES: Right. So that is consistent.

22 23

24

25 0093 a consistent edit.

individual, and this is one that I think may have also fallen out, but the committee recommends that individual tax credits on residential non-income producing properties, I believe we said would be increased to \$100,000 from the \$50 that was in the 2010 report, and further limited to an original purchase price of \$250,000 instead of the 2010 recommendation of \$150.

So, these are on the individual residential non-income producing properties, and the recommendation was to slightly increase the tax credits allowed per project and also slightly increase the size of the property that would qualify for this.

The fifth recommendation was that the committee recommended that the general assembly prohibit stacking of historic tax credit which neighborhood preservation tax credits,

that was not a change.

And the next number six, takes us back basically takes adds back, we had prohibited stacking which was consistent with the low income tax credit subcommittee in the 2010 report, stacking state historic tax credits with the federal low income tax credits, and in this report, we are recommending that that be reaffirmed and allowed, however, the percentage of QREs that would be allowed would be reduced from 25 percent to 15 percent in those cases where they were stacked.

Number 7.

CO-CHAIRMAN GROSS: We're just letting you run through

the recommendations now, then we can go back.

MR. REEVES: Number 7 I don't think was a change unless there was one or two slight word clarifications to it, and it basically said what should be obvious is that is that the tax credits are not awarded on expenses that aren't paid. Then we clarified the fact that the developer fee does have a longer payment time but must be paid within the six year period, which right now administratively is how it works, but we really wanted to reaffirm the fact that when tax credits are issued, they are against all expenses that are, in fact, paid, not accrued into perpetuity.

MS. HEMENWAY: Tom?

MR. REEVES: Yes.

MS. HEMENWAY: On number 7 it actually -- there is a change, because the previous report provided the commission has decided at that time to not allow any accrual which is different state law, but it was the 2010 committee recommendation and now the 2012 committee recommendation to allow accruals on a six year basis.

MR. REEVES: On just the developer?

MS. HEMENWAY: On just the developer fee, yes.

MR. REEVES: Okay, number 8, these are basically several A, B and C are administrative efficiencies, which basically are directed at the Department of Economic Development to acknowledge the work that they've done to help

streamline this process and also help clarify procedures as they relate.

CO-CHAIRMAN GROSS: This is Chuck, A is not administrative, that's a very significant change, isn't it, from the 2010 report where we did not even acknowledge small projects.

MR. REEVES: That actually was in there? Wasn't it sallie?

MS. HEMENWAY: Yes, that was in there.

MR. REEVES: Yeah, I didn't bring my redline with me, I brought the new, the new one. That actually was in there, and was actually outside of the cap, so those are exempt from the Page 39

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       cap and has been a very successful.
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       CO-CHAIRMAN GROSS: We'll get to it later, sorry.
MR. REEVES: And B is basically helping better
certainty and payment from the development community as it
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16
       relates to some of these projects and is basically what we call a 75, 25 rule where 75 percent of those tax credits are fairly -- they're on a fairly good conveyer belt as certain documentation is submitted, and there's really the 25 percent
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       what I'll call a catch up reconcilement amount at the end just
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       to make sure that everything ends up where it should be. It's fairly similar to the Brownfields where there's always a holdback, but in this case it's not an official holdback per se,
22
23
24
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       but it adds a lot more certainty to the payment structure as it
0096
        relates to the longer projects and some of the smaller ones.
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                       And C, Sallie on the redline on that one?
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                       MS. HEMENWAY: This is language that the development
       community wanted to bring forward to request again of the
       Department of Economic Development that we match up --
       MR. REEVES: The federal definition.

MS. HEMENWAY: The federal definitions as the baseline, and that but, but to allow the Development of Economic Development the final decision in terms of requiring continuing auditing and verifying qualifying expenses. It is an
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       administrative recommendation from the committee.
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                       MR. REEVES: Okay. And then the next subparagraphs
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       all fall under recommendations that were made, and these are
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       statutory changes that would be recommended. And the first one
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       basically tries to -- or basically aligns recommends aligning
       more clearly the state and the federal definitions in phased projects, because that becomes a little bit mirky and there is differences in today's world but aligning federal and state definitions where possible is really a positive for both sides, both for the state and for the development community.

B overtly recommends approval of 501C-3 only nonprofit
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       organizations be eligible for historic tax credits if they're a
       one percent or less general partner. This will help streamline and uncomplicate a process which really will facilitate
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       nonprofits, 501C-3s from getting involved in these projects,
0097
       which they do now, but there is a lot of complexity and legal gymnastics that many times has to occur. This will help that
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        immensely.
                       On C, some was on that last report, I'm looking for if
       there's any red lines on this one here, but again these are
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       administrative issues.
                       CO-CHAIRMAN GROSS: Okay. So those are your
       recommendations, right?

MR. REEVES: Yes. I'm looking at the rest of them,
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       and they all really fall under clarifications and
11
       administrative.
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                       CO-CHAIRMAN GROSS: Did we miss anything Sallie that
       needs to be on the table for the motion?
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14
                       MS. HEMENWAY: The only substantive one that is E, a
       formal and public appeals process should be established for
15
       applicants who submissions at any stage have been officially denied by either the Department of Economic Development or the state historic preservation office. Such appeals should be heard by parties not involved in the original denial.
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                       CO-CHAIRMAN GROSS: But that was part of Tom's
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21
       motion.
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                       MS. HEMENWAY: Yes, it is.
23
                       CO-CHAIRMAN GROSS: We have a motion to adopt the
                                                             Page 40
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127427HEARING12072012 (2) Do we have a second for discussion? 24 committee's report. 25 CO-CHAIRMAN STOGEL: Second. 0098 CO-CHAIRMAN GROSS: Steven seconded that for discussion, and now we're open for discussion. I just have one question at this point, and that's back on the small project exemption. I'm looking at our commission report, and under the 1 2 3 4 5 6 7 background, it talks about as of January, 2010 there's a program cap for \$70 million for projects receiving credits over \$275. MS. HEMENWAY: Senator, I think that the issue is that 8 that is current law. 9 CO-CHAIRMAN GROSS: Right agreed. MS. HEMENWAY: You're asking the question about whether or not in the initial report, whether or not that was -CO-CHAIRMAN GROSS: I'm asking if the commission made a 10 11 12 recommendation in 2010. 13 MS. HEMENWAY: 14 Yes. On the original 2010 report, on the bottom of page 33, any project other than the owner occupied 15 16 residence or projects receiving less than \$275 dollar in credits 17 are completely exempt from the program cap. MR. REEVES: This was a clarification since we changed the cap above, we just wanted to reemphasize that these projects should continue to be excluded from the cap, as it is under 18 19 20 state law. Just acknowledge that. 21 CO-CHAIRMAN GROSS: Okay, I'm just saying that that 22 statement you just made Sallie, I'm sorry, I just got to be 23 24 clear on this. The statement you just made, any projects other 25 than these owner occupied residential projects receiving less 0099 than \$275 dollar in tax credits are completely exempt from the 1 project caps, right?

MS. HEMENWAY: That is -- I'm reading right from the 2 3 4 5 6 7 2010. CO-CHAIRMAN GROSS: Background, now, not under recommendations of committee. That's all I'm saying. Did you hear what I said? That's under recommendations -- I mean that's 8 under background, not under recommendation of the commission, so if that was a commission recommendation, that's in the wrong part of the report. I just want to be clear, make sure we know what we're changing and what we're not.

MS. HEMENWAY: You're correct, it's not under the 10 11 12 13 recommendations. CO-CHAIRMAN GROSS: It's okay. So let's just make sure we would -- it's okay, we can move forward, I just want to 14 15 be clear on what we're doing here. Other discussion? 16 MR. WOOD: Yes, Mr. Chairman, this is Mike Wood. 17 CO-CHAIRMAN GRÓSS: Hi Mike. 18 MR. WOOD: I'm not sure how you want to progress. I have a problem with the cap. I have a problem with the stacking. I don't know if you want me to make amendments to the motion or if we're going to go through these individually or if 19 20 21 22 23 we just defeat his motion. This report as submitted is clearly a much larger program that we recommended the last time we met, 24 25 and I don't think personally, I don't think it falls under the 0100 purview of let's try to make these more efficient and find some 1 savings for state government. I don't think this report as submitted does that, but I don't know how you want me to go about trying to get it back down to those numbers. 4 5 CO-CHAIRMAN GROSS: I was waiting to see if there was 6 7 going to be some dissension on the motion, and if there is, we want to divide the question on those different recommendations, we can do that. Is that what you're suggesting Mike?

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                MR. WOOD: Yeah, I would like to take each
10
     recommendation individually if we could.
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                CO-CHAIRMAN GROSS: Mike is making the motion to
     divide the question on each of those recommendations. They'd be
12
     taken up one at a time. Do we have a second on that motion?
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                MS. RECTOR: Penney Rector, second.
CO-CHAIRMAN: Thank you, Penney for the second. This
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15
     is a motion to divide. All in favor of the motion say aye.
16
17
                (Aye)
18
                CO-CHAIRMAN GROSS: All opposed say no.
19
                (No response)
                CO-CHAIRMAN GROSS: Okay the question is divided and
20
     logically it will be by recommendations, so let's start with
21
     unless you object, you want to start with number one, or you got some other place you want to go, Tom.
22
23
24
                MR. REEVES: Well, we might as well start with number
25
     one.
0101
                CO-CHAIRMAN GROSS: Okay.
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 2
                MR. REEVES: Committee recommends the cap be $90
 3
4
     million.
     CO-CHAIRMAN GROSS: Okay. That was pretty straightforward. That's a -- will you make that in the form of
 5
 6
     a motion Tom?
 7
                MR. REEVES: Yeah, I'd like to make the motion that
 8
     the 2010 report be amended to reflect a $90 million cap for the
     historic tax credit.
10
                CO-CHAIRMAN GROSS: Second?
11
                MR. ZIMMERMAN: Second.
                CO-CHAIRMAN GROSS: Who made that second?
12
13
                MR. ZIMMERMAN: Dave Zimmerman.
14
                CO-CHAIRMAN GROSS: Thank you, Dave. Discussion?
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                MR. WOOD: I'd like to amend that motion if I could,
     Mr. Chairman. This is Mike Wood.
16
17
                CO-CHAIRMAN GROSS: Go ahead, Mike.
                MR. WOOD: I would like the amend that to $75 million
18
19
     a year, with no small project exemption.
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                CO-CHAIRMAN GROSS: And that is similar, is it not, to
21
     the 2010 report?
22
                MR. WOOD: I believe, yes it is.
23
                CO-CHAIRMAN GROSS: Okay. Everybody understands the
24
     motion.
               Do we have a second?
25
                MS. RECTOR: Second, Penney Rector.
0102
                CO-CHAIRMAN GROSS: Okay. I think I heard Penney
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              So Penney seconded that motion. That's an amendment to
     first.
     the motion to adopt a $90 million cap. Discussion on the
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5
     substitute motion?
                 (No response)
     CO-CHAIRMAN GROSS: All right. So the motion on the table is a -- did you substitute or amend that motion, Mike?
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9
                MR. WOOD: I was amending it to make it a hard $75
     million cap with no small project exemption.
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                CO-CHAIRMAN GROSS: Very good. That's the amended
     motion then. All in favor of the motion say aye.
11
12
                (Aye)
13
                CO-CHAIRMAN GROSS: Opposed no.
14
                (No)
15
     CO-CHAIRMAN GROSS: Okay, the ayes appear to have it. Would you like a roll call whoever said -- roll call it will be.
16
                All right. The motion to amend and the motion is a
17
18
     $75 million hard cap with no small project exemption, correct
19
     Mike?
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127427HEARING12072012 (2)
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                MR. WOOD:
                            That is correct.
21
22
                CO-CHAIRMAN GROSS:
                                      Senator Justus yes or no?
                (No response)
23
                CO-CHAIRMAN GROSS:
                                      Absent. Senator Wright-Jones.
24
                (No response)
25
                CO-CHAIRMAN GROSS:
                                      Absent. Steven Stogel?
0103
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2
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                CO-CHAIRMAN STOGEL:
                                       No.
                                      Tim Flook?
                CO-CHAIRMAN GROSS:
                (No response)
                CO-CHAIRMAN GROSS:
                                      Absent. I'll call Sam Komo?
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9
                MR. KOMO: No.
                CO-CHAIRMAN GROSS:
                                      Jim Anderson?
                (No response)
                                      We lost Jim.
                CO-CHAIRMAN GROSS:
                                                     Zack Boyers?
                (No response)
10
                CO-CHAIRMAN GROSS:
                                      Absent. Mark Gardner?
11
                MR. GARDNER:
12
                CO-CHAIRMAN GROSS:
                                      Luana Gifford?
13
                (No response)
                CO-CHAIRMAN GROSS:
                                      Luana Gifford is absent.
14
15
     Hall?
             Bill Hall?
16
                (No response)
17
                                      Bill is absent. David Kendrick?
                CO-CHAIRMAN GROSS:
18
                (No response)
19
                CO-CHAIRMAN GROSS:
                                      David is absent. Pete Levi.
20
                (No response)
21
                CO-CHAIRMAN GROSS:
                                      Pete's absent. Alan Marble?
22
23
24
                MR. MARBLE:
                             Yes.
                CO-CHAIRMAN GROSS:
                                      Troy Nash.
                (No response)
25
                CO-CHAIRMAN GROSS:
                                      Absent. Melissa Randol?
0104
123456789
                MS. RANDOL:
                              Yes.
                CO-CHAIRMAN GROSS:
                                      Tom Reeves?
                MR. REEVES:
                              No.
                CO-CHAIRMAN GROSS:
                                      I'm sorry Tom?
                              This is for $75 million correct?
                MR. REEVES:
                CO-CHAIRMAN GROSS:
                                      Yes.
                              I vote no on $75 million.
                MR. REEVES:
                CO-CHAIRMAN GROSS:
                                      Tom votes no. Penney Rector?
                MS. RECTOR:
                              Yes.
                CO-CHAIRMAN GROSS:
                                      Russ Still?
10
11
                (No response)
12
                                      Absent. Craig Van Matre?
                CO-CHAIRMAN GROSS:
13
                MR. VAN MATRE: Yes.
14
                CO-CHAIRMAN GROSS:
                                      Ray Wagner?
15
16
                (No response)
                CO-CHAIRMAN GROSS:
                                      Absent. Shannon Weber?
17
                MR. WEBER:
                             No.
18
                CO-CHAIRMAN GROSS:
                                      Mike Wood?
19
                MR. WOOD: Yes.
20
                                      David Zimmerman?
                CO-CHAIRMAN GROSS:
21
                MR. ZIMMERMAN: No.
22
                CO-CHAIRMAN GROSS: And I vote yes. Yeses are one,
     two, three, four, five, I count six. The noes are one, two, three, four, five, six. I count six, Jason do you concur?

MR. ZAMKUS: I concur Senator.
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24
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0105
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                CO-CHAIRMAN GROSS: The motion fails, and it's a six
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3
                we're back to motion for a $90 million cap and any
     six tie.
     further discussion on that motion?
                                      This is $90 million cap for a
                CO-CHAIRMAN GROSS:
                                          Page 43
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127427HEARING12072012 (2) small project the way the statute currently is written in the 6 prior report. CO-CHAIRMAN GROSS: And what is the cost of adding a 8 small cap, Sallie? 9 MR. REEVES: The small project exemption which runs two thirds of the total project, is about \$10 to \$12 million a 10 11 year. 12 MS. HEMENWAY: Correct. 13 MR. REEVES: And I would also say that this is a very, 14 this is Tom Reeves, this is a very strong part of this program 15 that is strong in every corner of the state, especially outstate Missouri. This is something that's very important to probably every community in the state, not just the urban environment.

CO-CHAIRMAN STOGEL: Tom, would you accept the motion to the \$90 million caps for projects over \$275,000 of credit be added with a cap of \$12 million dollars for the small projects. 16 17 18 19 20 21 we're trying to put caps on both projects. 22 CO-CHAIRMAN GROSS: That was a question to Tom. 23 MR. REEVES: Yeah, no, I mean, I think we can live 24 with that. 25 CO-CHAIRMAN GROSS: That would be -- Steve, Steve you 0106 might want to do that on number 8-A where it says this calculation will exclude it from the calculations --1 2 CO-CHAIRMAN STOGEL: I'll withdraw the request, but I will make it later. CO-CHAIRMAN GROSS: So the motion before us is to 6 7 adopt committee recommendation one which amends the 2010 report to change the cap from \$140 million to \$90 million whereas the 8 2010 report was to \$75 million. Further discussion on the motion? MR. VAN MATRE: Am I correct that, in fact, the utilization over the last three years has only been about \$90 10 11 12 million a year? 13 CO-CHAIRMAN GROSS: I think that was Craig Van Matre. 14 Who's got the answer? 15 MS. HEMENWAY: Yes, the authorization for FY '10 was 16 \$99 million, FY '11 was \$82 million, FY '12 was \$98 million. MR. REEVES: And this is Tom Reeves, just for further information, that was actually one of the reasons why the FY 2009 statistics were added back to the report, because I think it's important to acknowledge that, you know, during that period the authorized 2011 issued 119, and I think what we're basically 17 18 19 20 21 saying is we're recommended freezing the historic tax credit 22 23 program at recessionary levels prior to -- or after what was a very robust number of several years issuance and authorization.
So that gives, I think, a little better perspective, 24 25 0107 which is actually why we added the 2009 statistics back in. CO-CHAÍRMAN GROSS: Thanks Tom. This is Chuck. I think what I'm still hanging my hat on a little bit here is the 3 4 5 2010 report at \$75 million and no small project exemption language, I didn't think there was anyway, and the reason I also 6 recall that we settled on \$75 million, I thought anyway, that was that Missouri was number one, or some say number two, but I thought I heard number one in the country in historic tax credit caps, and that \$75, I'm getting myself a little confused here, \$75 was more in line with the rest of the country. Is that correct? Anybody's recollection, Sallie or Jason. 7 8 9 10 11 MR. VAN MATRE: That's my recollection, Senator, this 12 13 is Van Matre. 14 CO-CHAIRMAN GROSS: I just thought that was part of 15 what went into the \$75 million.

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127427HEARING12072012 (2)
                   MR. VAN MATRE: I think we're very high on historic,
      and also very high on low income, and so increasing, for the 2010 report, it just seems to me that would be something that
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18
19
      the legislature wouldn't regard as moving in the right
20
      direction.
21
                   CO-CHAIRMAN GROSS: Thank Craig. This is Chuck, I'll
      just say this and then shut up. I recognize I think the legislature, and if I'm way off on this Jason or Sallie or
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23
24
      somebody correct me, but either I acknowledge I think the
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      legislature seem to be circling around that $90 million number,
0108
      that's just what I remember from memory, being in the halls a little bit, and that's fine, it doesn't mean that I think our
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      recommendation needs to be that. They can lower our recommendation or raise it or whatever they want to do with it,
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      so I'm going to stay somewhat independent from that thought
      myself.
                 Further discussion? Steven has a comment.
      CO-CHAIRMAN STOGEL: Jason, just looking at your legislative activity report pages 18, 19 and 20 the legislature
      has been, just so people have information $75 million up to
10
      $115, let me read this. So legislature $75 to $115 plus small
11
      projects.
12
                   CO-CHAIRMAN GROSS: That's so noted. Any further
13
      discussion? If not we'll go to the vote.
      MS. HEMENWAY: Senator, I have a quick question, how many commissioners do we need on the call for a quorum?
14
15
16
                   CO-CHAIRMAN GROSS: Thirteen. Once the meeting
17
      starts, Jason, where we at?
18
                   MR. ZAMKUS: Senator?
19
                   CO-CHAIRMAN GROSS: Yes.
      MR. ZAMKUS: Once the meeting has begun, you've established a quorum, I believe that you can continue to vote and allow the board to stay open, as long as -- to allow the other members to vote, as long as it wouldn't affect the outcome
20
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23
      of the vote, subsequent to the adjournment of the committee.
24
25
                   CO-CHAIRMAN GROSS: So other members that may want to
0109
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      vote can vote, but it cannot change the outcome, and you're
      saying we do not have to have a quorum to have that vote.
                   MR. ZAMKUS: Once you've established the quorum, I
      believe you can continue the meeting and vote.
CO-CHAIRMAN GROSS: Okay. We will continue then.
 4
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9
      have a motion on the table and it's been seconded. Further
      discussion?
                    (No response)
                   CO-CHAIRMAN GROSS: All in favor of the motion say
10
      aye.
11
                    (Aye)
12
                   CO-CHAIRMAN GROSS: Opposed say no.
13
                    (No)
14
                   CO-CHAIRMAN GROSS:
                                             The noes appear to have it, unless
15
      there's a call for roll call.
                                               Steven has requested a roll call.
16
                   CO-CHAIRMAN STOGEL:
                                               Yes.
17
                   CO-CHAIRMAN GROSS: We'll call the role on the motion
      and this is to amend the 2010 report to take the cap from it's recommendation of $75 to $95 million. Senator Justus?
18
19
      UNKNOWN: That's not the motion, the motion is to reduce the an annual cap from $120 to $90.

UNKNOWN: That's right. It changes the 2010
20
21
22
23
      recommendations which currently are at $140 to $90.
24
                   UNKNOWN: The 2010 recommendation was not $140, that's
      not right. The 2010 recommendation was $75.
0110
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127427HEARING12072012 (2)
                    UNKNOWN:
                                 That's correct, but the current cap is $140.
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      CO-CHAIRMAN GROSS: Now, I'm looking at the committee's recommendation, and it says beginning July 1, 2013, historic cap be reduced from $140 to $90. I'd have to go back and look at the minutes to see what the motion was from you, Tom, do you recall what your original motion was?
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9
                   MR. REEVES: From the meeting where that came?
                    CO-CHAIRMAN GROSS: No, no. Today.
      MR. REEVES: Yeah, my original motion was to reduce, to modify the 2010 report which at that time we recommended
10
      taking the cap from $140 to $75, and we recommended that we modify that $75 back up to $90.
11
12
      CO-CHAIRMAN GROSS: That's what I recall your motion being as well. So that's the motion on the table, and further discussion? Senator Justus?
13
14
15
16
                    (No response)
17
                    CO-CHAIRMAN GROSS:
                                              Senator Wright-Jones.
18
                    (No response)
19
                    CO-CHAIRMAN GROSS: Absent. Steven Stogel?
20
                    CO-CHAIRMAN STOGEL: I'm going to vote for the motion.
21
22
                                              So it's aye. Tim Flook?
                    CO-CHAIRMAN GROSS:
                    (No response)
23
                    CO-CHAIRMAN GROSS:
                                               Is absent. Sam Komo?
24
                   MR. KOMO: Yes.
                    CO-CHAIRMAN GROSS:
25
                                              Jim Anderson?
0111
                    (No response)
 1
2
3
                                              Jim Anderson? Guess he dropped
                    CO-CHAIRMAN GROSS:
      off.
              He's absent. Zack Boyers.
 4
5
                    (No response)
                                               Absent. Mark Gardner?
                    CO-CHAIRMAN GROSS:
 6
7
8
9
                    MR. GARDNER: Yes.
                    CO-CHAIRMAN GROSS:
                                              Luana Gifford?
                    (No response)
                    CO-CHAIRMAN GROSS:
                                              I guess she dropped off too. Bill
10
      Hall?
11
                    MR. HALL: Yes.
12
                                              David Kendrick?
                    CO-CHAIRMAN GROSS:
13
14
                    (No response)
                    CO-CHAIRMAN GROSS:
                                               Absent. Pete Levi?
15
                    (No response)
16
                    CO-CHAIRMAN GROSS:
                                              Absent. Alan Marble?
17
                    MR. MARBLE: No.
18
                    CO-CHAIRMAN GROSS:
                                              Troy Nash.
19
                    (No response)
20
21
22
23
                    CO-CHAIRMAN GROSS:
                                              Troy is absent. Melissa Randol?
                    MS. RANDOL:
                                    No.
                    CO-CHAIRMAN GROSS:
                                              Tom Reeves?
                    MR. REEVES:
                                     Yes.
24
                    CO-CHAIRMAN GROSS:
                                                                    Penney Rector?
                                              Tom votes yes.
                   MS. RECTOR: No.
0112
                                              Russ Still?
                    CO-CHAIRMAN GROSS:
 1
2
3
                    (No response)
                    CO-CHAIRMAN GROSS:
                                              Absent. Craig Van Matre?
 4
                    MR. VAN MATRE: No.
      CO-CHAIRMAN GROSS: Ray Wagner?

MR. WAGNER: I just walked back in having gone, I have no idea what we're voting on right now, so I apologize. I'll abstain so that we'll have a quorum. What is it in a nutshell?
 5
 6
 7
 8
                    CO-CHAIRMAN GROSS: If the commission is all right,
      I'll repeat the motion one time. The motion is -- I'll tell you
10
      what Tom, I'll let you do that, go ahead.
11
                                                   Page 46
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127427HEARING12072012 (2)
     MR. REEVES: Yeah, this is Tom Reeves, Rat. Historic tax credit cap was the first bullet point. Our recommendation was to modify the 2010 report so that the cap -- the existing cap of 140 now be modified to $90 million, the 2010 report had
12
                                                                          Historic
13
14
15
16
      $75 million.
17
                  CO-CHAIRMAN GROSS: I agree that's the motion on the
18
                Ray would you like to vote?
      table.
                  MR. WAGNER: I vote yes.
19
20
                  CO-CHAIRMAN GROSS:
                                           Shannon Weber?
21
                  MS. WEBER: Yes.
                  CO-CHAIRMAN GROSS: Mike Wood?
22
23
                  MR. WOOD: No.
24
                  CO-CHAIRMAN GROSS: David Zimmerman?
25
                  MR. ZIMMERMAN: Yes.
0113
 1
                  CO-CHAIRMAN GROSS: And I vote no. The yeses have
 2
3
4
5
      one, two, three, four, five, six, seven, I have eight yeses.
      The noes are one, two, three, four, five, six. Jason, do you
      concur?
                  MS. HEMENWAY: I do.
 6
7
                  MR. ZAMKUS: Yes, Senator.
CO-CHAIRMAN GROSS: Sallie and Jason both concur. So
 8
      the motion passed 8 to 6.
                  Recommendation number two, right Tom?
10
                  MR. REEVES:
                                 Yes.
11
                  CO-CHAIRMAN GROSS: Proceed.
12
                  MR. REEVES: Are we going to do each one of these --
13
      some of these actually are --
14
                  CO-CHAIRMAN GROSS: Do you want to make a motion to
      group some of them together?

MR. REEVES: Yeah, some of them are fairly similar to
15
16
      the 2010 report. I mean, what we did was rewrite some of these
17
18
      into this.
                  Sallie, unless you feel differently. I mean these are
19
20
      the do no harm provisions, and we updated some dates.
                  MS. HEMENWAY: The language is slightly different in
21
      that it doesn't have the thresholds that appear in the expenditure test of the transition in the 2012 report, so I don't know if you consider that substantive or not. You had to actually meet an expenditure test in the 2010 report.
22
23
24
25
0114
      UNKNOWN: All right, Tom, that was a major addition you had to meet the 15 percent of $3 million test. That should
 1
 2
      go into -- we should do these one by one and add that to the
 4
      test, that shows people are really invested.
      MR. REEVES: Okay. I would make a motion that we approve number two and would accept a modification, if that's
 5
 6
7
      what you're asking.
 8
                   UNKNOWN: Yes. The modification would be the same
      expenditure test so that people we know are invested as we wrote
 9
10
      in the 2010 report. That expenditure test was three times the
      1986 test imposed by congress when it modified the federal
11
12
      historic credit.
13
                  CO-CHAIRMAN GROSS: That's the motion, do we have a
      second?
14
15
                  MR. ZIMMERMAN: Second.
16
                  CO-CHAIRMAN GROSS: Who was that please?
17
                  MR. ZIMMERMAN:
                                     Dave Zimmerman.
                  CO-CHAIRMAN GROSS: Okay. Discussion on the motion.
18
19
                   (No response)
20
                  CO-CHAIRMAN GROSS: Okay. All in favor say aye.
21
                   (Aye)
22
                  CO-CHAIRMAN GROSS:
                                          The ayes have it. The motion is
                                                Page 47
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127427HEARING12072012 (2)
23
     adopted.
                Thank you number three.
     MR. REÉVES: Okay. This basically aligns with number two, the date of December 31. Subject -- which credit would be
24
25
0115
123456789
     subject to that new cap.
                CO-CHAIRMAN GROSS: Okay, I understand the motion, but
     I don't understand if this is necessary. Steven Stogel?
                CO-CHAIRMAN STOGEL: I don't think it's necessary Tom.
     I think it's clear enough.
                CO-CHAIRMAN GROSS: All right, Sallie you want to note
     that.
                MS. HEMENWAY: Yes, I will.
                CO-CHAIRMAN GROSS: So we commission did not take up
10
                                      Number four.
This is the changes that we
     recommendation number three.
                MR. REEVES:
11
                              Okay.
     recommend to the individual tax credits on residential
12
     non-income producing properties at $100,000 and that the project
13
14
     further be limited to original purchase price of $250,000
     instead of the 2010 recommendation of $150.
15
                CO-CHAIRMAN GROSS: Second for discussion. I'll
16
17
                    Steven?
     second that.
     CO-CHAIRMAN STOGEL: The 2010 report said on individual single family owner occupied homes, if the price of the home is over $150 no credit and the amount of credit you can
18
19
20
     get was $50,000. So what you're saying here is you want the
21
     purchase price of the home to go from $150 to $250 and the
22
23
     amount of allowable credits to go from $50,000 to $100,000.
24
                MR. REEVES: That's correct.
25
                CO-CHAIRMAN GROSS: Discussion on the motion?
0116
                MR. VAN MATRE: Van Matre. I don't know how we can
     increase the value of homes for historic credits, when we're
     recommending that we cut the low income housing renter credit.
 4
5
     I mean, that just seems so inconsistent with need versus -- I
     don't know what. But I certainly am opposed to increasing this
 6
7
8
     limit.
                      UNKNOWN: I concur with you both, because the
     2010 numbers were in my judgment even too high, I don't want to
 9
     go higher, about I totally agree with your philosophical
10
     correctness.
     MR. WOOD: So if we vote no on this, we're going with 2010 recommendation, is that my understanding?
11
12
13
                CO-CHAIRMAN GROSS:
                                     Yes, Mike. Further discussion?
14
                (No response)
15
                CO-CHAIRMAN GROSS: All in favor of the motion say
16
     aye.
17
                (No response)
18
                CO-CHAIRMAN GROSS: All opposed say no.
<u>1</u>9
                 (No)
20
                CO-CHAIRMAN GROSS: Thank you. The motion is
21
                 Number five.
     defeated.
                MR. REEVES: Okay.
22
                                      The committee recommends, or I
23
     make a motion of the committee to adopt the committee's
     recommendation of the general assembly to prohibit the stacking
24
25
     of historic tax credits. This was already in the 2010 report,
0117
1
2
3
     is that right Sallie?
                MS. HEMENWAY:
                                Yes.
                MR. REEVES: We took stacking out?
 4
                MS. HEMENWAY:
                                Yes, in the 2Ŏ10 report.
 5
6
                CO-CHAIRMAN GROSS: All right. So we need to reaffirm
     the 2010 report?
                MR. REEVES: Yes, I think by default we do, don't we?
                                          Page 48
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127427HEARING12072012 (2)
      What we're recommending here are changes to the 2010 report, and
 9
      with no changes, by default, those would stay in effect.
10
                  CO-CHAIRMAN GROSS:
                                          Am I correct that we do not need
      to take up number five then? Number six.

MR. REEVES: Number six basically adds back the allowability of stacking of historic credits with low income tax
11
12
13
14
      credits, wherein the 2010 report recommended against that, and
      then this also further limits the percentage of those tax
15
      credits to 15 percent instead of the normal 25 percent. If
16
17
      those are stacked, I would make a motion to approve those --
18
      that change to the 2010 report.
19
                  CO-CHAIRMAN GROSS: Was that your motion?
20
                  MR. REEVES:
                                 Yes.
      CO-CHAIRMAN GROSS: Do we have a second on the motion?
Hearing none, the motion fails for lack of a second.
MR. GARDNER: Mark Gardner. I will second it.
CO-CHAIRMAN GROSS: I don't know if I'll allow -- I'll
21
22
23
24
25
      allow the second. Discussion on the motion.
0118
                  MR. WOOD: Yeah, this is Mike Wood. I think we
 1
      addressed this issue when we did the low income housing. I think we're going to be in conflict with each other. We're either got to stick with what we did in low income tax credits
 5
      where we allow the stacking in counties with populations of
 6
7
      50,000 or less, or we do that. I don't know that we can
      recommend both.
                          I think that sends a mixed message.
 8
                  CO-CHAIRMAN GROSS: Thanks Mike.
                                                            Steven?
 9
                  CO-CHAIRMAN STOGEL: I concur Mike. I think what the
10
      commission did in 2010 was correct on stacking.
                  CO-CHAIRMAN GROSS: Further discussion on the motion?
11
12
                   (No response)
13
                  CO-CHAIRMAN GROSS: Hearing none. All in favor say
14
      aye.
15
                  (Aye)
16
                  CO-CHAIRMAN GROSS: All opposed say no.
17
18
                  CO-CHAIRMAN GROSS: The noes appear to have it.
19
                  The motion is defeated. Number 7.
                  MR. REEVES: The committee -- I recommend the approval
20
      of number 7 as a change in a clarification to the 2010 report, which basically says that paid expenditures are tax credit
21
22
      eligible, and developer fee is allowed, and it can be accrued
23
24
      and the developer fee is allowed to be accrued up to a six year
25
      period.
0119
                  CO-CHAIRMAN GROSS: Is that your motion?
 1
2
3
4
                  MR. REEVES:
                                 Yes.
                  CO-CHAIRMAN GROSS: Is there a second? CO-CHAIRMAN STOGEL: I'll second it.
 5
6
7
                  CO-CHAIRMAN GROSS:
                                           Steven seconds the motion.
      Discussion?
                  CO-CHAIRMAN STOGEL: The law requires a reasonable
 8
      period of time, I think seven to ten years is that, so six years
 9
      is on the inside of it, and that's the way the department
10
      functions now.
11
                  MR. REEVES:
                                 Yes.
      CO-CHAIRMAN STOGEL: And it seems to be working in the business community, this is Steven, this is kind of reaffirming
12
13
14
      practice.
15
                  MR. REEVES: And it seems to be fine.
                  CO-CHAIRMAN GROSS: Further discussion? Hearing none.
16
17
      All in favor say aye.
18
                  (Aye)
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127427HEARING12072012 (2)
19
                 CO-CHAIRMAN GROSS: All opposed say no.
20
                 (No response)
21
                 CO-CHAIRMAN GROSS: It's adopted. Number 8, next one
22
     is 8.
23
                 MR. REEVES: Administrative efficiency and basically
     what we are doing here is recommending the continuation that the
24
25
     small project exemption under current state law continue for
0120
 1
     projects of $275 or under and that those continue to be exempt
 2
      from the cap.
 3
                 CO-CHAIRMAN GROSS: That's the motion, do we have a
 4
5
     second?
                 CO-CHAIRMAN STOGEL: I'll second it, with the
 6
      recommendation -
 7
                 CO-CHAIRMAN GROSS: Steven seconds the motion.
CO-CHAIRMAN STOGEL: That there be a $12 million cap
 8
9
     put on it, because caps are important.
10
                 MR. REEVES: I would accept that, I think. I will
11
     accept that in my motion.
12
                 CO-CHAIRMAN STOGEL: Thank you.
                 CO-CHAIRMAN GROSS: That's the motion and a second.
13
14
     Further discussion?
                  MR. WOOD: I would like to amend, Mr. Chairman this is I would like to amend that motion.
15
                 MR. WOOD:
16
     Mike Wood.
17
                 CO-CHAIRMAN GROSS: Proceed.
18
                 MR. WOOD: To say that the small deal exemptions are
19
     included in the $90 million cap.
20
                 CO-CHAIRMAN GROSS: Making a note here. Mike has
21
     made -- you're amending the motion, right Mike?
22
                 MR. WOOD: Correct.
     CO-CHAIRMAN GROSS: To say that the small project exemption be included in the $90 million cap.
23
24
25
                 MR. WOOD: Correct.
0121
 1
                 CO-CHAIRMAN GROSS: Do we have a second?
 2
                 MS. RANDOL: Melissa Randol second.
 3
                 CO-CHAIRMAN GROSS: Melissa Randol second. Somebody
 4
     else commenting? Any question on the amendment.
     MR. GARDNER: This is Mark Gardner. I think it's kind of confusing because you're using term exemption and saying it's included, and there is no exemption is really the motion, right? There is no exemption and that the total cap is $90 million.
 5
 6
 7
 8
     Isn't that the motion?
 9
                               That would be correct Mark, yes.
10
                 MR. REEVES:
                 CO-CHAIRMAN GROSS: I said that wrong, I accept that.
11
12
     Thank you very much Mark. Further discussion on the motion?
13
                 (No response)
14
                 CO-CHAIRMAN GROSS: Hearing none, all in favor of the
15
      amendment say aye.
16
                 (Aye)
17
                 CO-CHAIRMAN GROSS: Opposed say no. The ayes appear
     to have it, unless there's a request for roll call. Steve wants
18
     a roll call. The roll call is on the amendment by Mike Wood.
19
20
     Mike please restate the amendment again.
                 MR. WOOD: That there be no, really that there be no
21
22
     small deal exemption that any of those smaller programs be
23
     included in the $90 million cap. That they not be outside that
24
     cap.
25
                 CO-CHAIRMAN GROSS: All right. That's the motion
0122
     Senator Justus? Do I hear Senator Justice? Her voice has
 1
 2
     changed. Absent. Senator Wright-Jones.
                 (No response)
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127427HEARING12072012 (2)
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9
                CO-CHAIRMAN GROSS:
                                      Absent.
                                               Steve Stogel?
                CO-CHAIRMAN STOGEL:
                                       No.
                CO-CHAIRMAN GROSS:
                                      Tim Flook?
                (No response)
                CO-CHAIRMAN GROSS:
                                      Absent.
                                                Sam Komo?
                MR. KOMO: No.
10
                CO-CHAIRMAN GROSS:
                                      Jim Anderson?
11
                (No response)
12
                CO-CHAIRMAN GROSS:
                                      Absent.
                                               Zack Boyers?
13
                (No response)
14
                CO-CHAIRMAN GROSS:
                                      Absent. Mark Gardner?
                MR. GARDNER: No.
15
16
                                      Luana Gifford?
                CO-CHAIRMAN GROSS:
17
                (No response)
                                      Absent. Bill Hall?
18
                CO-CHAIRMAN GROSS:
19
                MR. HALL: Yes.
20
                CO-CHAIRMAN GROSS:
                                      David Kendrick?
21
22
23
                (No response)
                                      David is absent.
                CO-CHAIRMAN GROSS:
                                                          Pete Levi.
                (No response)
24
25
                                      Absent. Alan Marble?
                CO-CHAIRMAN GROSS:
                MR. MARBLE: Yes.
0123
                CO-CHAIRMAN GROSS:
                                      Troy Nash.
 1
23456789
                (No response)
                CO-CHAIRMAN GROSS:
                                      Absent. Melissa Randol?
                MS. RANDOL:
                              Yes.
                CO-CHAIRMAN GROSS:
                                      Tom Reeves?
                MR. REEVES:
                              No.
                CO-CHAIRMAN GROSS:
                                      Penney Rector?
                MS. RECTOR:
                              Yes.
                                      Russ Still?
                CO-CHAIRMAN GROSS:
10
                (No response)
11
                CO-CHAIRMAN GROSS:
                                      Absent. Craig Van Matre?
                MR. VAN MATRE: Yes.
12
13
                CO-CHAIRMAN GROSS:
                                      Ray Wagner?
14
                MR. WAGNER:
                              No.
15
                CO-CHAIRMAN GROSS:
                                      Shannon Weber?
16
                MR. WEBER: No.
17
                                      Mike Wood?
                CO-CHAIRMAN GROSS:
18
                MR. WOOD:
                           Yes.
19
                CO-CHAIRMAN GROSS:
                                      David Zimmerman?
20
                MR. ZIMMERMAN: No.
21
                CO-CHAIRMAN GROSS:
                                     And I vote yes. Yeses are one,
     two, three, four, five, six, seven. So seven. The noes are one, two, three, four, five, six, seven. Jason do you concur?

MR. ZAMKUS: Yes Senator, I concur.
22
23
24
25
                CO-CHAIRMAN GROSS: Motion fails on a tie of seven
0124
 2
     seven. 8-B.
                MR. WOOD: Mr. Chairman, that was my amendment only,
     we didn't vote on the underlying motion that he made to approve
 3
4
5
     that.
                CO-CHAIRMAN GROSS: You're correct, got ahead of
 67
                    Thank you. So the amendment failed to the
     myself again.
     motion, so no we're back to the motion on 8-A, correct.
 8
9
                MR. REEVES:
                              Yes.
                CO-CHAIRMAN GROSS:
                                     With the cap of $12 million.
10
     everybody agree with the motion? All right, all in favor of
11
     that motion say aye.
12
                (Aye)
13
                CO-CHAIRMAN GROSS: Opposed say no.
14
                (No)
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127427HEARING12072012 (2)
15
                 CO-CHAIRMAN GROSS: The ayes appear to have it, unless
16
     someone wants roll call. I don't hear a request for a roll
17
     call.
18
                 MR. VAN MATRE:
                                   Roll call, yeah, roll call.
19
                 CO-CHAIRMAN GROSS: Roll call Craig?
20
                MR. VAN MATRE: Yes, please.
     CO-CHAIRMAN GROSS: We'll have a roll call on the motion. This is on 8-A with $12 million cap on small projects.
21
22
23
                 And Senator Justus?
24
                 (No response)
25
                 CO-CHAIRMAN GROSS: Is absent. Senator Wright-Jones?
0125
 1
                 (No response)
 2
3
                 CO-CHAIRMAN GROSS:
                                       Absent. Steve Stogel?
                 CO-CHAIRMAN STOGEL:
                                        Yes.
 4
5
6
7
8
9
                 CO-CHAIRMAN GROSS:
                                       Tim Flook?
                 (No response)
                 CO-CHAIRMAN GROSS:
                                       Absent.
                                                 Sam Komo?
                 MR. KOMO:
                             No.
                                       Jim Anderson?
                 CO-CHAIRMAN GROSS:
                 (No response)
10
                 CO-CHAIRMAN GROSS:
                                       Absent. Zack Boyers?
11
                 (No response)
12
                 CO-CHAIRMAN GROSS:
                                       Is absent. Mark Gardner?
13
                 MR. GARDNER: No.
14
                 CO-CHAIRMAN GROSS:
                                       Luana Gifford?
15
                 (No response)
16
                 CO-CHAIRMAN GROSS:
                                       Luana Gifford is absent. Bill
17
     Hall?
18
                MR. HALL: Yes.
19
                                       David Kendrick?
                 CO-CHAIRMAN GROSS:
20
                 (No response)
21
                                       David is absent. Pete Levi?
                 CO-CHAIRMAN GROSS:
22
                 (No response)
23
                 CO-CHAIRMAN GROSS:
                                       Pete's absent. Alan Marble?
24
                 MR. MARBLE:
25
                 CO-CHAIRMAN GROSS:
                                       Troy Nash.
0126
1
2
3
                 (No response)
                                       Is absent. Melissa Randol?
                 CO-CHAIRMAN GROSS:
                 MS. RANDOL:
                               No.
 4
5
6
7
                 CO-CHAIRMAN GROSS:
                                       Tom Reeves?
                              I'm sorry, can you repeat that motion? GROSS: It's on 8-A adding in $12 million.
                MR. REEVES:
                 CO-CHAIRMAN GROSS:
     You said no Tom?
8
9
                MR. REEVES: I asked for clarification on what the
     motion is.
     CO-CHAIRMAN GROSS: Yeah the motion is that small projects do not receive more than $275,000 in historic tax
10
11
     credits with a cap of $12 million.
MR. REEVES: Yes.
12
13
                 CO-CHAIRMAN GROSS:
14
                                       Penney Rector?
15
                 (No response)
16
                 CO-CHAIRMAN GROSS:
                                       Absent. Russ Still?
17
                 (No response)
18
                 CO-CHAIRMAN GROSS:
                                       Absent. Craig Van Matre?
19
                 MR. VAN MATRE: No.
20
                 CO-CHAIRMAN GROSS:
                                       Ray Wagner?
21
                MR. WAGNER:
                               No.
                 CO-CHAIRMAN GROSS:
22
                                       Shannon Weber?
23
                MR. WEBER:
                              Yes.
                 CO-CHAIRMAN GROSS:
24
                                       Mike Wood?
                MR. WOOD:
                             No.
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0127
 1
                    CO-CHAIRMAN GROSS: David Zimmerman?
 2
                    MR. ZIMMERMAN: Yes.
                    CO-CHAIRMAN GROSS: And I vote no. The yeses were
      one, two, three, four, five, six, and the noes are one, two,
 5
      three, four, five, six, seven, eight.

MR. ZAMKUS: That is correct, Senator.
 6
7
                    CO-CHAIRMAN GROSS: Thank you. The motion fails six
 .
8
9
      to eight.
                    CO-CHAIRMAN STOGEL: Where does that leave us? That
      leaves with a small project cap exemption in the law.
10
      CO-CHAIRMAN GROSS: Steven.

CO-CHAIRMAN GROSS: That leaves a small project cap exemption in the law with no cap. A small project allowance that's outside the cap that's in the law, and we just voted not to cap the program, not to cap it. It's current law. So you have a uncapped small project exemption. Have we voted for the
11
12
13
14
15
16
      $12 million cap, it would have had a cap on it.
17
18
                    MR. HALL: So, was that not addressed in the 2010
19
      report?
      CO-CHAIRMAN STOGEL: No, but 2010 report it's fuzzy, Bill, because there's nothing in the recommendations, but it's
20
21
      in the text that the cap end or discussion was on page 31 and 32, whatever Jason cited was the -- didn't include the small
22
23
      project, and we just didn't discuss it very much. When we got to the legislature they discussed it a lot. Two thirds of the
24
25
0128
 1
      project actually fit into this small cap. What I was trying to
      do is put a cap on the program so it's $12 million a year
 2
3
4
      historically for the last three years or so, I just thought a cap would be a good thing.
 5
6
7
                    UNKNOWN: would it make a difference if we had a cap
      at $7.5 million?
      MR. ZAMKUS: If I may, this is Jason Zamkus. The recommendations from the 2010 commission were very clear that it
 8
 9
      would be a $75 million cap, and there's a certain policy that
10
      says the recommended cap should cover all activity under the
      program and should be permanent. I think that's an indication that there was not to be a small project exemption.

CO-CHAIRMAN STOGEL: That's a bad interpretation.
11
12
13
14
                                     I'm sorry Steven.
                    MR. ZAMKUS:
                    CO-CHAIRMAN STOGEL: That -- if that's the
15
      interpretation, take us through what we just did, what we just
16
      voted. We voted for $90 million.
17
                    MR. ZAMKUS: I would assume that you modified your
18
      original recommendation from $75 to $90, but you failed to allow
19
      the small project modification to allow small projects to have
20
21
      an exemption.
      CO-CHAIRMAN STOGEL: With the $12 million cap.

MR. VAN MATRE: No, this is Van Matre. He's saying that the old report as it stands limits the total credit to $90
22
23
24
25
      million including small projects.
0129
 1
                    UNKNOWN: Yeah, by default, the 2010, report stands.
 2
      These are just recommendations to modify the report. And that
      failed.
      CO-CHAIRMAN STOGEL: That's right. I have the small project exemption, I don't know if it's appropriate to have a
 4
5
 6
      vote, should we have a small project exemption, but I defer to
      Senator Gross, sir.
 8
                    CO-CHAIRMAN GROSS: Jason, let me ask you this, if I
 9
      understand what you said. So where we're at right now is since
      we agreed to accept the 2010 report, accept as modified as what
10
                                                    Page 53
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we're doing right now, we have in place, in the old report we
11
     recommended a $75 million cap and that cap was for all projects
12
13
     large and small, correct?
14
                               That is my us understanding of the text
                 MR. ZAMKUS:
15
     of the report.
     CO-CHAIRMAN GROSS: And so your opinion then, this report, the 2012 report will say in affect our recommendation is
16
17
     a $90 million cap that includes all projects?
18
19
                 MR. ZAMKUS:
                                Yes.
20
                 CO-CHAIRMAN GROSS: Okay. That's the way I understood
21
     it. I had to go back and look at all the motions, but I think
22
     that's the way I understand where we're at.
     We voted it, it is what it is, unless somebody make a motion to try to modify that understanding right now.
Let's go on to 8-B.
23
24
25
0130
 1
                 MR. REEVES: Sallie, in the interest of kind of moving
 2
3
     things, B and C, I mean, do we think we need to?
                 MS. HEMENWAY: In the language of 2010 report, you
 4
     had -- the commission recognized that there would be
 5
6
7
     administrative --
     MR. REEVES: Efficiencies.
MS. HEMENWAY: Efficiencies discussed with the Department of Economic Development.
 8
 9
                 MR. REEVES: Right.
                 MS. HEMENWAY: This falls under --
10
                 MR. REEVES: Procedural clarifications and recommended
11
12
     efficiencies.
     MS. HEMENWAY: Right. So if you want to stick with the language in the efficiency of time, you want to stick with the language of the 2010 report, it would just have a simple statement about continuing the efforts toward administrative efficiencies.
13
14
15
16
17
18
                 MR. VAN MATRE: So moved, Van Matre.
19
                 UNKNOWN: You know, I think, again, out of respect for
     the committee and subcommittee, a lot of work went into this,
20
21
     and I think I make a motion to approve B and C as stated, as
22
     administrative efficiency that was put forth by the
23
     subcommittee.
24
                 CO-CHAIRMAN GROSS: So the motion is to accept B and C
     of number 8. Do we have a second on that motion?
25
0131
1
2
3
                 CO-CHAIRMAN STOGEL: I'll second the motion.
                 CO-CHAIRMAN GROSS:
                                         Steven seconds the motion.
     Discussion?
 4
                  (No response)
 5
                 CO-CHAIRMAN GROSS:
                                         Hearing none. All in favor of the
 6
7
     motion say aye.
                  (Aye)
 8
9
                  CO-CHAIRMAN GROSS: Opposed say no.
                  (No response)
10
                 CO-CHAIRMAN GROSS: The ayes have it. It's adopted,
11
     number 9.
12
                 MR. REEVES: Okay.
                                         I would ask for some help on all
13
                      Do we see anything here that might be super
     of these too.
     controversial that we should take individually, but I would make
14
     a motion to approve all nine.
15
16
                                        okay.
                 CO-CHAIRMAN GROSS:
17
                 MR. REEVES: A through E.
                 CO-CHAIRMAN GROSS: The motion is to adopt
18
      recommendation number nine. Is there a second for discussion?
19
20
                 MR. ZIMMERMAN:
                                   Second.
21
                 CO-CHAIRMAN GROSS:
                                         Name please.
                                             Page 54
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127427HEARING12072012 (2)
22
                   MR. ZIMMERMAN:
                                       Dave Zimmerman.
23
                   CO-CHAIRMAN GROSS: Okay, we're in order. Discussion
24
      on the motion, go ahead.
25
                   MR. REEVES: Sallie, would you like to comments on
0132
      three please?
 1
                   CO-CHAIRMAN GROSS: Sallie, number three. MS. HEMENWAY: On C?
 2
3
                   MR. REEVES: C. MS. HEMENWAY: The eligible applicants right now there
 4
 5
 6
7
      is a prohibition to allowing qualified rehabilitation expenses
      prior to the application except for self cost, hard costs are
      not allowed. This statutory change recommendation is to allow an entity at their own risk to incur qualifying expenses prior to the submission of their application.
 8
 9
10
11
                   CO-CHAIRMAN STOGEL: Is the current rule one --
12
                   MR. REEVES: Those expenses are incurred at the
      developer's risk assuming that this thing would get approved,
13
      but if it doesn't get approved, those expenses are completely at
14
15
      risk, correct?
      CO-CHAIRMAN STOGEL: That's kind of a misnomer, isn't it? I mean, they're at risk anyway, if you have a project.
16
17
                   MR. REEVES: That's true.
MS. HEMENWAY: Right now the purpose behind it is that
18
19
      because there's a cap, we enacted a process that -- where you have to submit an application, and if we -- and so you're
20
21
22
      actually getting in line for cap.
23
                   Now in the last several years, there's been no bumping
      up against that cap, but if you were to allow qualified rehabilitation expenses to incur prior to the submission of
24
25
0133
 1
2
3
      application, every developer would do that, because they, you
      know, they would.
                   MR. VAN MATRE: This is Van Matre. That's exactly the
      way I see it too. All it's going to do increase the amount of qualified expenditures, and it's going to make it impossible for
 4
5
 6
7
      the DED to plan.
                   MS. HEMENWAY: The idea was trying to be able to
      quantify the amount against the cap at the time of the application in that linear fashion, which was what you have to
 8
9
      do when you have a program with a cap. There's no way for us to quantify and make sure that we're not exceeding a cap, when people are incurring qualified expenses, rehabilitation expenses
10
11
12
      prior to the submission of their application. That's why we
13
14
      have that in place. The issue is the development community
15
      because we're not hitting the cap doesn't see a problem right
16
      now. They don't recognize the problem.
      MR. VAN MATRE: Yeah, C is inconsistent with our idea to put on caps, I'm opposed to it.
17
18
      CO-CHAIRMAN GROSS: The motion before us is to adopt all, A, B and C. So if we go that way and you're opposed to C,
19
20
21
      you would be opposing everything.
                    So we're going to take them -- I'm going to make a
22
      motion to divide this again by letter, under number 9 so each
23
      letter be taken up individually. Do I have a second on that.
24
25
                   CO-CHAIRMAN STOGEL: Second.
0134
                   CO-CHAIRMAN GROSS: Second Steven. All in favor say
 1
2
3
      aye.
                   (Aye)
                   CO-CHAIRMAN GROSS: Opposed no.
                   (No response)
                                             So we're divided now. Let's go
                   CO-CHAIRMAN GROSS:
                                                  Page 55
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with 9-A.
 8
                  MR. GARDNER: This is Mark Gardner. Can I ask a If the joint consensus on everything except one --
      auestion?
10
                  MR. REEVES: I was going to say, I will modify my
      motion for everything except C.
MR. GARDNER: Okay.
11
12
                                            That's what I was going to
13
      recommend, yeah.
                  MR. REEVES: All right. We have divided the question.
14
15
      We'll go ahead and entertain a motion to adopt A, B and -- is
16
      there anything else.
17
                  MR. REEVES:
18
                   CO-CHAIRMAN GROSS: A, B and D as in dog, this is
19
      Chuck.
                  MR. REEVES: E. MR. GARDNER: Let's break out E, that's got
20
21
22
      consequences I'd like to hear about.
23
                   CO-CHAIRMAN GROSS: So far we're at A, B and D. My
24
      computer is too slow. How many more of those?
25
                  MR. GARDNER: That's it.
0135
1
2
3
                   CO-CHAIRMAN GROSS: So I'll make a motion that we
      adopt recommendations 9-A B as in boy and D as in Dog. Do we
      have a second?
 4
5
6
7
                   CO-CHAIRMAN STOGEL: Second.
                  CO-CHAIRMAN GROSS:
                                           Second from Steven. Discussion?
                   (No response)
                   CO-CHAIRMAN GROSS: Hearing none. All in favor say
 8
      aye.
                   (Aye)
10
                  CO-CHAIRMAN GROSS: Opposed say no.
11
                   (No response)
12
                   CO-CHAIRMAN GROSS: Ayes have it. A, B and D have
13
      been adopted, now go to letter C. We just had a discussion about
                  Further discussion on C?
14
      letter C.
15
                   UNKNOWN: Yeah, is there any abuse that you're fearful
      off or is this just crowding the cap issue?
16
17
                  MS. HEMENWAY: It's a practical (inaudible) to
      administer the program, and we have to -- if we're under a statutory cap that gets bumped up again every year, we don't -- I don't have any other means to make sure that we're in a first come first serve process, when people are essentially just
18
19
20
21
      starting their projects and then coming in.
22
23
                  I mean, they're doing it at their own risk, I
      understand this the way it's written, but I'm telling you the
24
25
      reason why we administer the program currently the way we do.
0136
 1
2
3
      when the cap was put in at $140 million, we had to change the
      process to address how you administer a program with a cap. It didn't matter previous to that when there was no cap.

CO-CHAIRMAN GROSS: Steven.

CO-CHAIRMAN STOGEL: We have to change the process
 4
5
 6
      again back to the old ways if this became law.
                   MS. HEMENWAY: We still would be under a cap, so we
 8
      would still have accounted, but everybody would be on notice
 9
      that if someone came in, at any point in time, that had already
10
      started their project, that they may be allocated, you know,
      significantly more than, you know, what everybody else in line -- you see what I mean? It's difficult to articulate, it's like moving in front of the line.

UNKNOWN: Well, if everybody starts spending money in
11
12
13
14
      advance, and then they come in and then they come in and say I
15
16
      got a million dollars or whatever, it makes it really difficult
17
      to figure out where you are in the cap, once you approve the
                                                Page 56
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18
      program.
19
                   MR. REEVES: Well, it puts DED in a very awkward
20
      position too.
21
                   CO-CHAIRMAN GROSS: Thank you, Tom.
      MR. ZAMKUS: Senator Gross, this is Jason Zamkus. For procedural purposes, you're still lacking a motion to bring C up
22
23
24
      and a second.
25
                   CO-CHAIRMAN GROSS: Yeah, I realize that. Let's go
0137
      ahead and get that in order.
 1
                   I'll make a motion that we adopt C. Do we have a
 2
3
4
5
      second.
                   MR. REEVES: Second.
                                            Second from whom?
                   CO-CHAIRMAN GROSS:
 6
7
8
9
                   MR. REEVES:
                                   Tom Reeves.
                   CO-CHAIRMAN GROSS: Thank you Tom. Now we're in
      order.
                Further discussion on the motion to adopt C?
                                                                          Steven?
                   CO-CHAIRMAN STOGEL: Sallie, this just seems to be a
      matter of predevelopment cost before you get your project
10
      approved it seems. What might it be, $25,000, $50,000, $100,
11
      000? I mean, what are developers spending these days?
12
      MS. HEMENWAY: On soft costs or on hard costs?

CO-CHAIRMAN STOGEL: On soft costs before you do projects which starts the state's credit clock.
13
14
15
                   MS. HEMENWAY: It's the language in addition to any
16
17
      hard costs incurred within one year prior to the submittal of
      the application. I couldn't -- I can't tell you what those
18
19
      dollars would mean in terms of how much a developer would -- it
      would be the size of the building that would be the amount of money they could have potentially spent in the year previous.

CO-CHAIRMAN STOGEL: Guys aren't going to spend a whole bunch of money in that one year before it's approved.

They just won't. This may be a lot of effort over not much, so.
20
21
22
23
24
                   MR. REEVES: Well yeah, and if we're having this much
25
0138
 1
      difficulty would it make sense to move it to an administrative
 2
      recommendation as opposed to a statutory change recommendation.
                   CO-CHAIRMAN GROSS: I'm going to withdraw my motion,
 4
5
      go ahead and make that new motion. This is Chuck.
      MR. REEVES: That way we at least preserve it, have a record. I think DED would like some clarification because it really -- it clarifies their process, again, because it puts
 6
 8
9
      awkwardness in the administration. I just hate to lose the
      whole thing. I mean, we could always put it back in for statute recommendation and some legislation if it goes in with the cap.
10
                   CO-CHAIRMAN GROSS: Thank you Tom. Do we have a
11
12
      second to that motion?
13
                   CO-CHAIRMAN STOGEL:
                                             To withdraw?
                  CO-CHAIRMAN GROSS: Well, I already withdraw the Tom is making a new motion to make an administrative.
14
15
      motion.
                   CO-CHAIRMAN STOGEL:
16
                                             Second.
                   CO-CHAIRMAN GROSS:
17
                                             Steven seconds the motion.
18
      Discussion?
19
                   (No response)
20
                   CO-CHAIRMAN GROSS: All in favor say aye.
21
                   (Aye)
22
                   CO-CHAIRMAN GROSS: Opposed no.
23
                   (No response)
24
                   CO-CHAIRMAN GROSS: They ayes have it. The motion is
25
      adopted.
                   Now we are to letter E.
0139
                   MR. VAN MATRE: This is Van Matre. I'm not in favor
 1
 2
      of E just because of the fact that these other credits don't
                                                 Page 57
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127427HEARING12072012 (2)
      have an appeals process, and I don't know what that means. You
      get turned down by DED and then you got the right to go to court
 5
      and force them to give you the credits, how do you budget for
 6
7
      that.
                    CO-CHAIRMAN GROSS: Tom?
MR. REEVES: What I'm groping for here is that there
 8
 9
       is a real clear example Sallie that we can kind of point to that
10
      would illustrate the need.
                    MS. HEMENWAY: It's my understanding this
11
12
       recommendation arose from the disagreement that developers have
13
      on what we will consider a qualified rehabilitation expense, and
      if we're denying expenses and providing the reason for that denial, they would like the ability to appeal that denial.

MR. REEVES: These are on the individuals that make up the entire budget by which the tax credit percentage is applied.
14
15
16
17
18
      Is how it's calculated.
                    CO-CHAIRMAN GROSS: Tom would you make a motion on E?
19
                    MR. REEVES: I'll make a motion to approve E as a
20
21
       recommendation.
22
                    CO-CHAIRMAN GROSS: Second? I'll second that, this is
23
      Chuck.
                 Discussion? Steven? No discussion from Steven.
24
      Anybody else?
25
                    CO-CHAIRMAN STOGEL: Is this as to a qualification of
0140
      a project, or qualification as to a particular expense.
 1
2
3
                    MR. REEVES: To particular expenses.
                    CO-CHAIRMAN STOGEL: Okay.
 4
                    MR. REEVES: Particular expenses within a line item
 5
      budget by which DED has disallowed.
      UNKNOWN: That's not what he said. It says have been officially denied. So if I put in an application, and I'm denied, I can appeal based on the language of this.

CO-CHAIRMAN STOGEL: If we're talking about the denial of a project, that's one thing. But if the intent of there language is denial of a particular line item as to whether it's a qualified rehabilitation expense.
 6
 8
9
10
11
      a qualified rehabilitation expense. Developers can start
12
13
      appealing one (inaudible) seventeen and it costs certification
14
      because they don't like the termination or calculation. That's
15
      the a different thing.
      MR. REEVES: But it's hugely burdensome.
CO-CHAIRMAN STOGEL: It's an administrative nightmare.
On every one they didn't like, there would be appeals. There's
16
17
18
19
      no process. No standard of materiality.
20
                    CO-CHAIRMAN GROSS: This is Chuck. It appears to me
21
      this is for the project because it says there should be an
      appeals process should be established for applicants whose
22
23
      submissions have been officially denied. So that's a project.
      UNKNOWN: Of course it says at any stage, so I don't know what that means. I just think this is a problem that would
24
25
0141
 1 2
       just create nightmares if it was adopted.
                    CO-CHAIRMAN GROSS: Let's try to wrap it up, Steven? CO-CHAIRMAN STOGEL: If it's a project, that's one
 3
 4
                  If it's a qualified expense, that's another, but I
 5
      haven't heard of projects being turned down, and Tom thinks it relates to qualified expenses. So if the motion relates to
 6
7
      challenging qualified rehab expenses, that's a technical thing, but the vagaries of this goes to the heart of Craig's
 8
 9
      observations, I think.
10
                    CO-CHAIRMAN GROSS: Further discussion?
                    MR. REEVES: Yeah, Sallie, at any stage I think is
11
      the -- where everybody's got heartburn; am I correct?

MS. HEMENWAY: It's my -- I didn't write the language
12
13
                                                     Page 58
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127427HEARING12072012 (2)
      Tom, so -- but it's my understanding from the discussion that it
14
15
      was related to not denials of projects, because these are very
16
      rare in terms of if you're not --
                   MR. REEVES: I agree. At any stage.
MS. HEMENWAY: All of the discussions center around
17
18
      the qualify rehabilitation expenses. So that's the only
19
20
      statement I can make -- I cannot -- I can't help you with the
      language or the intent.
21
22
                   CO-CHAIRMAN GROSS: Further discussion?
23
                   (No response)
24
                   CO-CHAIRMAN GROSS: If not. Let's go to a vote. All
25
      in favor say aye.
0142
 1
2
3
                   (Aye)
                   CO-CHAIRMAN GROSS: All opposed say no.
                   (No)
                   CO-CHAIRMAN GROSS: The noes appear to have it.
 4
5
6
7
8
9
      noes have it. E is defeated. And does that conclude your
      report Tom?
                   MR. REEVES: Yes, it does.
      CO-CHAIRMAN GROSS: Thank you very much for your work.
MR. REEVES: I would like to say also there's some
additional reports and information that the committee will
submit for further information to the full commission, as
10
11
      addendums or additional packages. I think Sallie has those.
12
13
                   CO-CHAIRMAN GROSS: Okay. Sorry, I'm pulling
      something up here. We'll go next to the global issues
14
15
      committee.
16
                   Global issues committee did meet on November 16. We
17
      did have a quorum, but we did not take a final vote because we
18
      had a couple issues that were outstanding. I'm going to recap
19
      what we did agree to.
      We took up the issue of return on investment and cost reasonableness. First of all, I'm going to start this by making
20
21
22
      a motion. The motion is to adopt and reaffirm the 2010 report,
      with the following modifications. Sallie, on return on investment and cost reasonableness, would you go back and get some language on a couple of them? Can you recap that one.
23
24
25
0143
      MS. HEMENWAY: Yes, our initial global issues report really spoke to returns on investments in terms of a cost
 2
 3
      benefit analysis, and the initial report focused a lot on the
      tool, the REMI tool that the Department of Economic Development
      uses. The committee heard testimony from University of Missouri
 6
      School of Public Policy and the research unit in the Department
 7
      of Economic Development and suggest language to state the
      committee recognizes the availability of additional tools by which to measure tax credits in addition to a cost benefit
 8
 9
      measure. The committee suggests that the general assembly evaluate cost effectiveness measures that may depict the performance and efficiency of a tax credit program, in addition
10
11
12
      to the fiscal costs and return to the state.
13
                   The committee also recognizes that different measures
14
      may be more applicable to different kinds of credits and the
15
      value of specifically tailored effectiveness measures may
16
      provide more usefulness to the policy makers than any one common
17
18
      measure.
19
                   The recommendation of the committee was to just amend
20
      the 2010 report by adding that language.
      CO-CHAIRMAN GROSS: Okay. That is the first recommendation. I'll take that in a form of a motion.
21
22
23
                   CO-CHAIRMAN STOGEL: Second.
24
                   CO-CHAIRMAN GROSS: Steven seconds that motion.
                                                 Page 59
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127427HEARING12072012 (2) Further discussion on that? 0144 1 (No response) 2 3 4 5 6 7 CO-CHAIRMAN GROSS: Hearing none. All in favor say aye. (Aye) CO-CHAIRMAN GROSS: Anybody else on the line? All opposed say no. (No response) 8 CO-CHAIRMAN GROSS: The ayes appear to have it. The ayes do have it. 10 The next item we took up was sunsets, and you'll 11 recall in the 2010 report we had a sunset schedule for the various credits, the committee and as part of my motion recommended that we not have a sunset chart or schedule, but 12 13 instead, we have language that I will read, tell me if I'm wrong here Sallie, that no tax credit should be subject to the annual 14 15 16 appropriations process, the general assembly should periodically 17 review all tax credit programs using standardized evaluation criteria to take into account the return on investments in the 18 state, the overall economic impact and cost effectiveness of the program. Did I state that language correctly, Sallie.

MS. HEMENWAY: And I would continue on, under one paragraph you just stated what is titled periodic review. I 19 20 21 22 would continue on to the paragraph titled transitional, because 23 24 it also is the substitute language for sunsets as well. 25 CO-CHAIRMAN GROSS: Forgot about that, I'll read that 0145 language as well. If we, as part of that recommendation, we 1 said that before eliminating any tax credits, the general assembly should provide a fair and adequate time, period of time 4 prior to the elimination taken effect according to a normally 5 6 7 transitioned process. Any tax credits proposed for elimination or reduction should be based on authorizations only and all previously 8 authorized tax credits should be honored by the state. Did I 9 read that correctly? MS. HEMENWAY: Yes, you did.
CO-CHAIRMAN GROSS: Do I have a second on that motion?
No, wait a minute. We didn't vote on it. We're voting on these 10 11 12 as a whole, unless somebody wants to break them out. 13 The next item that we amended in the 2010 report 14 15 includes relate party_transactions and that's another one Sallie, that you developed language for please. 16 17 MS. HEMENWAY: Yes. The committee discusses the issue of related party transactions, the process used under a couple 18 19 of different programs including those under MHDC, and it was recommended by the committee the general assembly provide agencies more authority to define related party transactions and provide applicable limitations to benefits provided to related 20 21 22 23 parties.

> CO-CHAIRMAN GROSS: Any questions on that? And the last one had to do with bidding and

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procurement. On that item, we are amending the 2010 report by adding language that recommended that the general assembly provide agencies more authority to require government procurement and bidding practices of recipients of tax credits with the intent to ensure more competitive costs. Sallie, got any more thoughts on that?

CO-CHAIRMAN GROSS: The discussions of the committee prior to making the recommendation centered around some recent reports of the Brownfield program and others about making sure Page 60

that when an issuance of tax credit occurs, that it occurs at a 10 11 cost that is efficient and effective and it is within the market 12 rate. 13 CO-CHAIRMAN GROSS: Okay, questions on that? What else did we do? That's all I can recall. That's all I have in 14 15 my notes, Sallie? MS. HEMENWAY: That's it for the global issues 16 17 committee. CO-CHAIRMAN GROSS: Steven? CO-CHAIRMAN STOGEL: I thought we talked about one 18 19 20 more change to the stacking rules, which was Brownfield's historic and low income that you can't take one dollar of state money, count it as 100 cents for Brownfield and then recount it for historic and then count it again for low income.

So what we wanted to recommend was that when there is 21 22 23 24 that combination of credits, that the dollar counts for 25 0147 Brownfield, that the legislation be modified to subtract that double counting from historic and then subtract it again from 3 low income, so it's the most efficient application. So one 4 dollar of expenditure on a project doesn't equate to sometimes two dollars of state money, it just tracks one time.

CO-CHAIRMAN GROSS: I remember that discussion, 5 6 7 What happened with that? sallie. 8 MS. HEMENWAY: The discussion occurred, but it never 9 came to a formal vote. CO-CHAIRMAN STOGEL: Okay, well I think it's an important consistency on stacking. Motion that the legislature 10 11 be requested to span the stacking rule so that a dollar counts 12 for Brownfield and the amount of Brownfield credit get reduced 13 14 from the state historic --(Whereupon, there was phone interference) CO-CHAIRMAN GROSS: There seems to be some 15 16 interference. Motion was to order stacking to prevent 17 18 duplication to allow Brownfield first dollar for dollar to take 19 the amount of the Brownfield credit, subtract it from the 20 historic -21 MR. GARDNER: Are we just taking the basis of 22 reduction of basis or reduction in credits? 23 CO-CHAIRMAN GROSS: Reduction in credits, Mark. then further, when there's low income, state low income and state historic, to mirror the federal rule that the state low 24 25 0148 income is reduced by the amount of the state historic credit. 1 2 So it would be a waterfall. And in certain cases 3 where there isn't state low income with state historic, there 4 would still be no duplication between the Brownfield and the --5 MR. GARDNER: Is this limited to the Brownfield and 6 stacking. CO-CHAIRMAN GROSS: Yes. MR. GARDNER: Okay. And here's my question. I mean, 8 are you saying that when people are doing remediation and 9 10 getting the Brownfield credit and spending let's say \$500,000 on the site, that that -- they that can claim for the purposes of claiming low income credits on that same amount? 11 12 CO-CHAIRMAN GROSS: Yes, and historic, three ways
Mark, that was brought to our attention.

MR. GARDNER: Okay, I had either forgotten that or
didn't realize it, okay. So your motion is to -- okay, I 13 14 15 16 understand the motion now. 17 CO-CHAIRMAN GROSS: So we have a motion, do we have a 18 I'll second the motion. Further discussion? 19 second? 20 (No response) Page 61

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                   CO-CHAIRMAN GROSS: All in favor say aye.
                    (Aye)
                   CO-CHAIRMAN GROSS: Opposed no.
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                    (No)
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                   CO-CHAIRMAN GROSS: I hear two ayes and one no.
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      have a request for roll call, otherwise the ayes have it.
                    (No response)
                   CO-CHAIRMAN GROSS: Okay, no call for roll call, the
      ayes have it, and the motion passes.
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                   I think that is the end of the report of the global
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      issues committee.
      CO-CHAIRMAN STOGEL: Right. I'm getting a little -- did we, on the low income, we did the rolling recapture for authorizations that come back, did we do that for historics?
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                   MS. HEMENWAY:
                                      No.
                   CO-CHAIRMAN STOGEL: To the extent somebody gets an
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      authorization in historics or Brownfield and doesn't use it,
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      because the Brownfield program was capped at $25 million because
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      we adopted 2010, there should be a consistency that if somebody
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      gets an authorization and doesn't use it, it can be recovered later. Some of the caps are, particularly historic, are now $90 million all in. So there should be a rolling recapture amount, because some developers get an allocation and just fail.
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      So it would be for budgeting purposes, a flattening over many years, but the rolling recapture fairness issue would
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      apply from low income to both historics and Brownfield, and that
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      would be my last consistency of the night.
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                   MR. GARDNER: This is Mark Gardner. Steven, I agree
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      with you on that.
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                   CO-CHAIRMAN STOGEL: Can I so move we do a rolling
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      recapture same as low income for both Brownfield and historic,
      subject to the caps which would be $115 and $20 for low income,
      $90 for historic as voted and $25 for the Brownfield.
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                   MR. ZAMKUS: Steven, if I could interject, this is
      Steven Zamkus with DED. Although in the 2010 recommendation the
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      commission did not make a recommendation such as that with
      regard to the historic preservation tax credit program.

When house bill 191 was written into law, there is that provision in the law and the legislature in every attempt
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      to incorporate the tax credit review commission recommendations
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      from 2010 to present has allowed for that carryover of
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      authorized and unused credits.
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                   CO-CHAIRMAN STOGEL:
                                              So we're good, but we looked if
      we apply to Brownfields and low income can't hurt to confirm it, but my even I'm a little -- it's been a long haul this
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      afternoon. It's consistent with what the motion was, I'll just leave the motion alone, because it sort of spot on, because it takes low income and Brownfield to where historic is.
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                   CO-CHAIRMAN GROSS: Steven just made a motion, do we
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      have a second? Mark?
                                    Yep, I'll second it.
                   MR. GARDNER:
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                   CO-CHAIRMAN GROSS:
                                            Further discussion?
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                    (No response)
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                   CO-CHAIRMAN GROSS: Hearing none, all in favor say
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      aye.
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                    (Aye)
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                   CO-CHAIRMAN GROSS: Opposed no.
                   (No)
                   CO-CHAIRMAN GROSS: The ayes appear to have it. The
      ayes have it, and the motion is adopted.
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127427HEARING12072012 (2) Okay, where we at Sallie? I think we're done with all 7 8 9 the committees. You will be preparing a draft report for the commission members, you'll have that out what by 6:00 tonight, and everybody can comment on that, right?

CO-CHAIRMAN STOGEL: Seriously, Chris and I spoke earlier in the week and we'll take a shot at get working on a draft, and then Senator Gross and I will look at it and we'll send it to people maybe Tuesday so that if people have 10 11 12 13 objections Wednesday or Thursday, we can pick up those edits and file it with the governor a week from Monday. 14 15 CO-CHAIRMAN GROSS: That's the plan. 16 CO-CHAIRMAN STOGEL: So we'll try to get something in 17 your inbox by Tuesday night.

CO-CHAIRMAN GROSS: Anything else for good of the commission? I appreciate all of your participation, and hanging in there with us this afternoon. Motion to adjourn. 18 19 20 21 22 CO-CHAIRMAN STOGEL: Motion to adjourn. 23 CO-CHAIRMAN GROSS: Second? 24 UNKNOWN: Second. 25 CO-CHAIRMAN GROSS: All in favor say aye. 0152 1 2 3 (Aye) CO-CHAIRMAN GROSS: Opposed no. (No response) 4 5 6 7 CO-CHAIRMAN GROSS: We are adjourned. (Whereupon, the hearing concluded at 5:06 p.m.) (Proceedings concluded). 8 1ŏ 11 12 13 14 15 16 17 18 <u>1</u>9 20 21 22 23 24 25 0153 123456789 CERTIFICATE OF REPORTER I, ANGIE R. KELLY, an Illinois Certified Shorthand Reporter (IL CSR# 084-004498) and Missouri Certified Court Reporter (MO CCR# 1010) do hereby certify that the witness whose testimony appears in the foregoing deposition transcript was duly sworn by me; that the testimony of said witness was taken by me to the best of my ability, and thereafter reduced to typewriting under my direction; that I am neither counsel for, related to, nor employed by any of the parties to the action in which this deposition was 10 11 12 13 14 taken; and further, that I am not a relative or employee of any attorney or counsel employed by the parties hereto; nor financially or otherwise interested in the outcome of this

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127427HEARING12072012 (2) 17 action. 18 IN WITNESS WHEREOF, I have hereunto set my hand and seal this 9th day of December, 2012. 20 21 22 23 24 Notary Public